

first quarter  
+ second quarter  
= first half-year 2001



# TELENOR ASA FIRST HALF-YEAR 2001

Profit before taxes and minority interests for the first half of 2001 was NOK 12,094 million (NOK 1,428 million in the second quarter). The result was influenced significantly by sales gains both in the first and second quarters and by write-downs in the second quarter.

Telenor's business continued to grow strongly in the first half-year. Revenues, excluding gains, was NOK 19,806 million, an increase of 13,8 % in the first half-year compared with the same period last year. Growth was particularly strong in the Mobile Communications business area. Write-downs in the second quarter are not tax deductible, resulting in high tax expenses and a loss after taxes for the quarter.

EBITDA, excluding gains and losses, for the first half-year was NOK 4,494 million. This corresponds to a growth rate of 5.0 % compared to the same period last year. The underlying operations show a stronger growth taken into consideration that the group has increased activities relating to the development of new business in the Internet, Mobile Communications and Broadband Services business areas, as well as provisions made for disputes and the winding-up of business in the first half-year of 2001, compared with the same period last year.

Telecom Solutions and the Norwegian mobile business (mNorway) together had an EBITDA level (excluding gains and losses) in line with the group's total EBITDA. EBITDA growth for these areas totalled NOK 455 million, which corresponds to 11 %. mNorway increased its EBITDA margin (excluding gains and losses) to 36 %. Average monthly revenues per GSM subscription increased despite several price reductions in the period. In the fixed network area, Telenor has succeeded to keep the market share at the end of first half-year at the same level as at the turn of the year, and cost reductions have contributed to increasing the EBITDA (excluding gains and losses).

Telenor's balance sheet has improved substantially as a result of the proceeds from the sale of VIAG Interkom and Esat Digifone. Net interest-bearing liabilities at the end of the first half-year was NOK 10.9 billion, which is NOK 29.6 billion less than at year end 2000.

## › IMPORTANT EVENTS IN THE SECOND QUARTER OF 2001

- Telenor sold its ownership interests in Esat Digifone and recorded a gain before taxes of NOK 10.7 billion.
- In June, Telenor and British Telecom (BT) reached agreement that Telenor should take over Telenordia. BT will simultaneously form a new company to continue Telenordia's activities related to CONCERT services (international voice and data communication). The shareholder's agreement with BT will be terminated.
- Telenor made certain write-downs in the second quarter, mainly against goodwill, on some investments made abroad in 2000. The write-downs have been made at the estimated fair value on the basis of the fall in value in the relevant markets and an adjustment of Telenor's expectations of earning potential.
- Sonofon has been written down by NOK 7.5 billion (included in net results from associated companies).

- In some of the Internet companies write-downs totalling NOK 544 million have been made (included in operating profit/loss under depreciation, amortization and write-downs).
- Telenordia has been written down by NOK 665 million (included in net results from associated companies).
- Scandinavia Online AB has been written down by NOK 229 million (included in financial items).

## › IMPORTANT EVENTS SUBSEQUENT TO THE SECOND QUARTER OF 2001

- In July, Telenor signed a letter of intent for the acquisition of the remaining 74.2 % of the shares in Pannon GSM for EURO 1,002 million, contingent on the approval of the relevant authorities.
- Telenor has made an offer to the owners of DiGi.com for the purchase of shares, which would increase Telenor's holding to a maximum of 61 % and a minimum of 51 %. More than 51 % of the owners have now accepted the offer. In the event of 61 % acceptance, the investment will amount to approximately USD 365 million.
- In July, Telenor signed an agreement with Canal+ for the acquisition of the remaining 50 % of the shares in Canal Digital for NOK 2.4 billion (approx. EUR 300 million). This agreement has consolidated Telenor's strong position as a TV distributor in the Nordic countries. The agreement is contingent on EU approval.
- In August, Telenor signed an agreement for the sale of its 12.74 % holding in the Russian mobile company North-West GSM, which will give a gain of approximately USD 40 million before taxes, or approximately NOK 350 million.

Telenor has adjusted its organisation with effect from July 1. The operations are now organised in four business areas: Telenor Mobile, Telenor Network Services, Telenor Residential and Telenor Business Solutions. The new organisation will involve a stronger concentration of competence and resources in order to serve the business, consumer and operator markets respectively.

## › FINANCIAL REVIEW

### › Revenues

- Revenues, excluding gains, increased by NOK 2,395 million (13.8 %) in the first half-year compared with the same period last year. All the business areas showed good underlying growth in the period. Mobile Communications accounts for about half of the increase in revenues. The growth obtained from acquired and sold businesses is offset to a great extent by the fact that Bravida has been treated in the accounts as an associated company since November 1, 2000, and has not been consolidated for the first half-year of 2001.
- Revenues, excluding gains, were NOK 988 million (10.9 %) higher in the second quarter of the year than in the same quarter last year. The lower underlying growth in revenues in the second quarter is to a great extent related to the Mobile Communications and Telecom business areas.
- Revenues also include gains on the disposal of fixed assets and operations, mainly relating to the sale of subsidiaries and property. Telenor sold its subsidiary Norcom Networks in 2001, and sold Storm Communications Ltd. in first half-year 2000.

› **EBITDA (Operating profit/loss before depreciation, amortization and write-downs)**

- EBITDA, excluding gains and losses, increased in the first half-year by NOK 215 million (5.0 %) compared with last year, to NOK 4,494 million. The positive development in the Telecom and Mobile Communications areas has been offset by the increased costs in the Internet area. Furthermore, the greater focus on the development of new services and more activity in group functions has also increased operating expenses.
- Provisions made for disputes in Telecom (NOK 98 million), the net change in provisions relating to the winding-up of business and non-recurring revenues in Broadband Services (NOK 122 million) and a one time adjustment for revenues in the Mobile Communications business area in the second quarter last year (NOK 66 million) reduced EBITDA by NOK 286 million compared with the first half-year last year. After adjustments for the above, the increase in EBITDA the first half-year of 2001 is NOK 501 million compared with the same period last year.
- EBITDA, excluding gains and losses, increased by NOK 26 million in the second quarter compared to the same quarter last year. After adjustment for the effects of the above factors (NOK 210 million) in the second quarter, the increase is NOK 236 million.
- NOK 23 million of the loss on the disposal of fixed assets and operations is the result of the winding-up of the business in Broadband Services.

› **Depreciation, amortization and write-downs**

- Total depreciation, amortization and write-downs increased by NOK 1,402 million in the first half-year (NOK 1,092 million in the second quarter) compared with the same period last year.
- NOK 688 million has been written down in the second quarter this year, an increase of NOK 672 million compared to the same period last year. NOK 544 million of this relates to the write-down of goodwill (NOK 449 million), other intangible assets (NOK 20 million) and tangible fixed assets (NOK 75 million) in the Internet business area. NOK 137 million relates to the write-down of goodwill in connection with the terminated outsourcings agreement with Nordea, of which NOK 63 million relates to the Telecom business area and NOK 74 million to the EDB Business Partner area. Depreciation and amortization relating to the above fixed assets will be reduced in future periods as a result of the write-downs.
- With effect from April 1 this year, Telenor has reduced the depreciation periods for certain operating assets in the fixed and mobile networks in Norway. The changes are in accordance with the expected technical and economical reduced useful life as a result of technological advances. In the fixed network this is largely related to switches, where telephone operations will be transferred to other technological platforms and to a faster replacement rate of cables in the network. In the mobile network, the depreciation period has been changed for radio equipment, switches, transmitting equipment and related equipment, since new technology (as UMTS, IP-based services etc.) is expected to shorten the useful life of existing and new investments. This has resulted in a total increase in depreciation in the second quarter this year of NOK 103 million, of which 56 million relates to the Telecom business area and NOK 47 million to the Mobile Communications business area. The full year effect (three quarters) is estimated to be NOK 280 million for investments made before April 1 this year.
- The higher level of depreciation and amortization can also be attributed to new companies, including the amortization of excess

values. Higher investment in recent years also increases depreciation. Software sales in the Telecom area's ASP (Application Service Provider) business generate costs in the form of the amortization of intangible assets and contribute to the increase.

- The amortization of goodwill amounted to NOK 300 million in the first half-year, compared with NOK 151 million in the same period last year.

› **Associated companies \***

Telenor's share* (NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
Revenues*	9,766	4,215	4,728	2,296	12,492
EBITDA*	1,555	334	752	186	1,213
Net income	(214)	(368)	(77)	(211)	(1,086)
Amortization and write-down of Telenor's net excess values	(8,972)	(149)	(8,574)	(67)	(776)
Gains/losses on disposal of ownership interests	21,437	245	10,714	235	1,170
<b>Net results from ass. companies</b>	<b>12,251</b>	<b>(272)</b>	<b>2,063</b>	<b>(43)</b>	<b>(692)</b>

\* The figures are partly based on the management's estimates in connection with the preparation of the consolidated financial statements. Telenor's share of the revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement contains only the line "net results from associated companies". Sales between the associated companies and sales to group companies are included in revenues in the table.

- Increased revenues and EBITDA from associated companies relate mainly to foreign mobile companies and Bravida. Bravida has been accounted for as an associated company since November 2000, and contributed revenues and EBITDA in the first half-year of NOK 2,666 million and NOK 121 million respectively for Telenor's share.
- The difference between EBITDA and the net income is due to high depreciation and financial expenses in the companies. In addition, the figures for the first half-year include a write-down of Vimpelcom D-Amps network with NOK 117 million after taxes (in the first quarter).
- Amortization and write-down of Telenor's net excess values include a write-down of excess value of NOK 7,500 million relating to Sonofon and NOK 665 million relating to Telenordia. The write-downs of excess values relating to Sonofon and Telenordia will reduce amortization in subsequent periods.
- Gains on the disposal of ownership interests relates primarily to the sale of VIAG Interkom and Esat Digifone. In the first half-year of 2000 Telenor realised a gain on the sale of shares in Scandinavia Online.

## › Financial items

(NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
Financial income	568	270	258	128	828
Financial expenses	(857)	(503)	(293)	(290)	(1,921)
Net foreign currency gain/loss	(231)	(66)	-	(17)	(64)
Net gain/loss and write-downs	(314)	245	(291)	154	223
<b>Net financial items</b>	<b>(834)</b>	<b>(54)</b>	<b>(326)</b>	<b>(25)</b>	<b>(934)</b>

*The development in financial items is influenced by the major increase in interest-bearing liabilities throughout last year and the large transaction in connection with the sales of VIAG Interkom and Esat Digifone in 2001.*

- The increase in financial income compared with the same period last year relates mainly to increased placements in interest bearing financial assets in connection with the above mentioned transactions. Some of the proceeds has been placed pending future investments and regular downpayment of interest bearing liabilities in foreign currency.
- For the first quarter of 2001, NOK 163 million in foreign currency losses have been reclassified as interest expenses. This is primarily due to the change in classification from currency losses to interest expenses in interest and currency swaps. From the beginning of the year until the end of the first half-year, Telenor reduced its net interest-bearing liabilities by NOK 29.6 billion to NOK 10.9 billion, primarily as a result of the sales of VIAG Interkom and Esat Digifone (total NOK 31.9 billion). Throughout the first half-year of 2001, gross interest-bearing liabilities increased compared to the same period last year, resulting in higher financial expenses. The interest expenses (before capitalization of interest on work in progress) was NOK 950 million for the first half-year (NOK 440 million in the second quarter), representing an increase of NOK 440 million (NOK 165 million) compared to the same period last year. Gross interest-bearing liabilities at the end of the second quarter was NOK 23.0 billion.
- Net foreign currency losses in the first half-year relate primarily to the Esat and VIAG transactions in the first quarter, where Telenor had foreign currency exposure in the form of net placements in EUR to cover future investments in this currency, and a net foreign currency debt in USD to hedge proceeds in USD from the sale of Esat. The exchange rate developments in these currencies led to a net foreign currency loss in the first quarter of this year, which was more than offset by an increased gain on Esat. In the second quarter of this year, Telenor's foreign currency exposure was primarily in the form of net placements in EUR and USD. The foreign exchange rate effects of these placements have offset each other in the second quarter of 2001.
- Net gain/loss and write-downs for the first half of 2001 includes NOK 229 million relating to the write-down of shares in Scandinavia Online AB. In the second quarter, the shares were written down to the market value at June 29, since the fall in value no longer is regarded to be temporary. Net gains in the first half of 2000 relate largely to reduced ownership in a satellite organization and the sale of other shares, mainly in Venture.

## › Profit/loss before taxes and minority interests

- The profit before taxes and minority interests was NOK 12,094 million in the first half of 2001, compared with NOK 1,657 million for the same period last year. After adjustments for the net effect of gains, losses and write-downs of NOK 12,573 million, the loss for the first

half-year 2001 was NOK 479 million. This result is NOK 1,241 million less than the same adjusted result last year. The result for the first half of 2001 includes a net foreign currency loss of NOK 231 million largely relating to sales gains, and other non-recurring expenses (disputes and provisions in the Broadband business area) of NOK 164 million. In addition, depreciation and amortization in the operating profit/loss and amortization of Telenor's net excess values in associated companies increased with NOK 1,388 million compared to the same period last year.

- For the second quarter this year, the profit before taxes and minority interests was NOK 1,428 million compared with NOK 749 million for the same period last year. After adjustments for the net effect of gains, losses and write-downs of NOK 1,570 million, the loss in the second quarter this year was NOK 142 million. This result is NOK 460 million less than the corresponding adjusted result last year. This result includes non-recurring expenses in the second quarter of NOK 138 million. In addition depreciation and amortization in Telenor's operating profit/loss and amortization of Telenor's net excess value in associated companies increased by a total of NOK 762 million.

## › Taxes

- The income tax rate in Norway is 28 %. The effective tax rate for the year 2001 is preliminarily estimated to be 55 % of the profit before taxes and minority interests. The effective tax rate for Telenor is negatively affected by the loss in our associated companies and subsidiaries outside Norway, and by the amortization and write-down of excess values that cannot be recognised as deferred tax assets. The calculated tax rate is higher than estimated tax rate in the first quarter this year. This is because most of the write-downs in the second quarter are not tax deductible. 28 % tax has been calculated on the gains from the sales of VIAG Interkom and Esat Digifone.
- The tax rate for the first quarter was estimated to be 34 %. The tax expense in the second quarter this year includes the effect of the change in the estimate.
- The actual tax rate may differ from the estimated rate.

## › Investments

- Telenor invested NOK 6.8 billion in the first half-year of 2001 (NOK 9.8 billion in the same period last year). NOK 4.8 billion was invested in Norway (NOK 6.7 billion last year), of which NOK 1.4 billion was invested in the fixed-line network (NOK 1.0 billion last year) and NOK 0.5 billion in the mobile network (NOK 0.4 billion last year). NOK 0.8 billion was invested in real property (new head office etc.). In Norway, the purchase of companies and capital contributions to associated companies accounted for NOK 0.5 billion. Other investments included necessary investments in tangible and intangible fixed assets, including investments in connection with the new head office and IT systems. Investments outside Norway include NOK 1.1 billion for the purchase of companies and capital contributions to associated companies and NOK 0.9 billion in investments in tangible and intangible fixed assets.

## › The balance sheet

- Fixed assets are lower than at year end 2000, mainly due to sales and write-downs. Some of the proceeds from the sales have been used to pay down interest-bearing liabilities, while some has been placed in interest-bearing assets, which has increased the current assets. Short-term liabilities have increased due to the provision for taxes. The equity has strengthened during the year.

## › THE BUSINESS AREAS

### › MOBILE COMMUNICATIONS

(NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
Traffic	2,472	2,046	1,281	1,161	4,451
SMS/Mobilinfo/CPA	501	312	252	162	739
Subscription and connection	660	642	327	331	1,318
Other revenues	603	453	293	222	1,036
International operations/mFuture *	702	290	388	170	679
<b>Total external revenues</b>	<b>4,938</b>	<b>3,743</b>	<b>2,541</b>	<b>2,046</b>	<b>8,223</b>
Internal revenues	677	750	326	358	1,532
Gains on disposal of fixed assets and operations	259	23	-	23	23
<b>Total revenues</b>	<b>5,874</b>	<b>4,516</b>	<b>2,867</b>	<b>2,427</b>	<b>9,778</b>
EBITDA	1,902	1,248	825	637	2,720
EBITDA – ex gains and losses	1,643	1,225	825	614	2,700
Of which mNorway (incl. Zalto)	1,779	1,394	901	717	3,190
Of which international operations/mFuture	(136)	(170)	(76)	(104)	(490)

\* Does not include associated companies and joint ventures (see table below)

*In the Mobile Communications business area the trend in the first half-year is still towards an increase in revenues and profit. Revenues (external and internal) in the Norwegian mobile business (mNorway) were up 17 % compared to the corresponding period last year. In the same period mNorway's EBITDA margin increased from 33 % to 36 %. The positive trend continued in the companies in the international mobile operations (mHorizon), with growth in subscriptions, revenues and EBITDA.*

- With effect from the second quarter of 2001, Mobile Communications changed the principle used for counting prepaid subscriptions. Reported prepaid subscriptions now only include subscriptions that have had ingoing or outgoing traffic during the last three months. This change resulted in a reduction in the number of reported prepaid subscriptions of 122,000 (12.6 %) in mNorway and just over 100,000 (Telenor's share) in mHorizon at the end of the second quarter of 2001. The subscription figures and key figures, including historical ones, have been presented in accordance with the new definition.
- The increase in revenues is primarily attributable to an increase in the number of subscriptions and the fact that each subscription generates more revenue on average. Despite several price reductions, average monthly revenues per GSM subscription in Norway (ARPU) increased to NOK 336 in the first half-year of 2001 (NOK 319 using the previous principle), from NOK 324 in the same period in 2000 (NOK 313). The increase is mainly due to increased traffic and greater use of SMS and related services. There was less growth in traffic revenues from the first to the second quarter of 2001 than for the corresponding period in 2000, which is mainly ascribable to price reductions. Moreover, the second quarter of 2000 included the effect of the one-time adjustment (NOK 66 million) in the method for calculating traffic revenues. The effect was NOK 6 for ARPU in the second quarter of 2000 (NOK 12 in the second quarter of 2000). In the same period, the number of reported GSM subscriptions increased by 11 % to NOK 2.147 million. The number of

NMT subscriptions in the first half-year of 2001 fell by 57,000 to 86,000, which is mainly related to the closedown of the NMT-900 network in March 2001. The NMT-450 network will continue to operate as a supplement to the GSM network.

- The price of terminated traffic in our mobile network as well as some of the call prices were reduced in January 2001. In March 2001, the connection fee per call was increased, and further price reductions were implemented at the beginning of April this year. From May 11, 2001, the price charged to other operators for terminating traffic in our network was further reduced, from NOK 0.85 to NOK 0.68 per minute.
- In the first half-year of 2001, the total number of messages from SMS/Mobilinfo/CPA was 630 million, an increase of 281 million compared with the first half-year of 2000.
- Revenues from external service providers increased from NOK 30 million in the first half-year of 2000 to NOK 211 million in the first half-year of 2001.
- The fall in internal revenues can be ascribed to the reduction in the termination price.
- Our market share in Norway for GSM at the end of the second quarter of 2001 is an estimated 63 % (64 % according to the previous principle used for counting prepaid subscriptions), as compared to 69 % (70 %) at the end of the second quarter in 2000. This reduction can be explained by more competition from an increasing number of service providers. In the same period, estimated mobile penetration in Norway increased from 66 % (68 % according to the earlier principle) to 78 % (80 %).
- The increase in revenues from international operations etc. is mainly related to the continued growth in the customer base of Grameen Phone in Bangladesh.
- The sales gain of NOK 259 million relates to the sale of the subsidiary Norcom Networks in the first quarter of 2001, in exchange for shares in the Canadian listed company Wireless Matrix Corporation.
- The increase in EBITDA from the first half-year of 2000 relates to the increased revenues. The increased operating expenses is mainly due to increased traffic costs resulting from increased traffic, higher commission charges in mNorway and expenses relating to international investments and the development of new business concepts. There has been continued expansion in Zalto and djuice, resulting in a total EBITDA loss of NOK 161 million for the first half of 2001, compared with a loss of NOK 45 million for the same period in 2000. Part of the increased revenues in Grameen Phone in the second quarter of 2001 relates to the sale of mobile phones at low margins, the increase has therefore not generated a corresponding increase in EBITDA, as in previous periods. Total operating expenses increased less from the first to the second quarter of 2001 than in the same period in 2000. This is related to lower marketing expenses and commission charges in mNorway in the first quarter of 2000.



### › Associated companies and joint ventures abroad (mHorizon)

Telenor's share* (NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
Revenues	5,759	3,273	2,718	1,772	8,915
EBITDA	1,589	372	753	192	1,388
Net income	83	(287)	61	(150)	(690)
Amortization and write-down of Telenor's net excess values	(8,220)	(132)	(7,864)	(57)	(689)
Gains/losses on disposal of ownership interests	21,435	-	10,728	-	920
<b>Net results from ass. companies</b>	<b>13,298</b>	<b>(419)</b>	<b>2,925</b>	<b>(207)</b>	<b>(459)</b>

\* Telenor's share of revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement only includes the line "net results from associated companies". Sales between the associated companies and to group companies are included in revenues in the table.

- Telenor's share of the subscriptions in associated companies was 3.3 million at the end of the first half of 2001, which is an increase of 1.7 million since the end of the first half of 2000. Since year end 2000 the underlying increase (excluding VIAG and Esat) is 0.8 million (30 %). Since the end of the first half of 2000, the underlying growth in Telenor's share of the subscriptions (excluding Sonofon, TAC/UCOM, VIAG and Esat) is NOK 0.9 million (80 %)
- Since the end of the first half-year the underlying growth in Telenor's share of revenues (excluding Sonofon, TAC/UCOM, VIAG and Esat) is NOK 680 million (35 %). The corresponding figure for EBITDA increase was NOK 334 million (78 %).
- The increase in depreciation, amortization and financial expenses in the companies explains why the net income does not show a similar increase as the EBITDA increase.
- In June 2000 Telenor signed an agreement to purchase 53.5 % of Sonofon. Based on an updated evaluation of the earning potential of mobile services in the Danish market, Telenor has decided to write down the investment in Sonofon by NOK 7.5 billion with effect from 30 June 2001. There was a corresponding fall in expectations in the mobile market in the whole of Western Europe in the same period. The write-down reduces amortization of net excess values in Sonofon in future periods.
- Telenor sold its holding in Esat Digifone in the second quarter, a gain before taxes of NOK 10.7 billion was recognised. Total gains before taxes from the sale of ownership interests in VIAG Interkom and Esat Digifone was NOK 21.4 billion in the first half of 2001.

### › TELECOM

(NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
<b>External revenues *</b>					
– Subscriptions and connection fees	2,137	2,279	1,020	1,149	4,353
– Traffic	3,180	3,405	1,622	1,653	6,466
Total end-user market					
– fixed line telephony	5,317	5,684	2,642	2,802	10,819
Wholesale market					
– fixed line telephony	1,055	859	525	458	1,819
Other revenues	1,125	989	570	502	2,331
Total Telecom Solutions	7,497	7,532	3,737	3,762	14,969
Business Solutions	836	508	405	282	1,184
<b>Total external revenues</b>	<b>8,333</b>	<b>8,040</b>	<b>4,142</b>	<b>4,044</b>	<b>16,153</b>
<b>Internal revenues *</b>	<b>1,001</b>	<b>895</b>	<b>515</b>	<b>470</b>	<b>1,968</b>
Gain on disposal of fixed assets and operations	-	309	-	-	320
<b>Total revenues</b>	<b>9,334</b>	<b>9,244</b>	<b>4,657</b>	<b>4,514</b>	<b>18,441</b>
EBITDA *	2,781	2,916	1,377	1,335	5,748
EBITDA excl. gains and losses *	2,790	2,610	1,386	1,343	5,438
of which Telecom Solutions	2,779	2,711	1,395	1,385	5,470
of which Business Solutions	11	(101)	(9)	(42)	(42)

\* The figures do not include itworks (reported under Other units). In addition, adjustments have been made for the transfer of operations between Business Solutions and Telecom Solutions.

*Despite strong competition, Telenor's market share in the end-user fixed-line telephony market has remained stable since year end 2000. Adjusted for net gains on sale of business, EBITDA has increased compared to the first half-year 2000. In the first half of this year, the increased revenues in Business Solutions and cost cuts in Telecom Solutions contributed to this development. Provisions for disputes entailed operating expenses of NOK 98 million in the first half of 2001 (NOK 72 million in the second quarter).*

- The reduction in revenues from subscription and connection fees in the first half-year compared with the same period last year is due to a decrease in revenues from installations and relocations of telephone connections.
- Traffic revenues in the first half-year were lower than the corresponding period last year as a result of the decrease in invoiced traffic minutes and lower prices for mobile calls and calls to destinations abroad. There were 423,000 connections that had pre-selected competing companies at the end of the first half of this year. Higher dial-up charges have counteracted this fall in revenues to some extent. The number of invoiced traffic minutes from end-users fell by 8 % in the first half of this year compared with the same period last year. At the end of the first half-year, Telenor's market share measured in the number of traffic minutes was 73 % (including Telenor Internett), compared with 79 % at the same time last year. The introduction of carrier pre-selection has led to a decrease in the traffic market share. The market share decreased throughout last year, and Telenor has managed to maintain its market share at the same level as at year end 2000 through its marketing activities.
- The increase in external revenues from the wholesale business is due to increased interconnection resulting from the growth in the

number of end users who have pre-selected competing companies or who use prefixes, and from the increase in transit traffic.

- The increase in other external revenues is primarily due to increased sales of leased lines and electronic services such as the high-speed ATM and Interlan services.
- The growth in external revenues in Business Solutions is a result of the increase in the revenues from the ASP business, including software sales. A decrease in software sales has resulted in lower external revenues in the second quarter compared to the first quarter this year.
- EBITDA excluding gains and losses increased compared with the first half-year 2000. The increase in revenues in Business Solution from the ASP business contributed positively to this increase, including software sales with no cost of materials. A decrease in software sales contributed to the reduction in EBITDA in the second quarter of this year. The focus on cost efficiency in Telecom Solutions has led to an increase in EBITDA. In the first half-year 2001, provisions for disputes reduced EBITDA with NOK 98 million (NOK 72 million in the second quarter).

#### › BROADBAND SERVICES

(NOK in millions)	1st half-year		2nd quarter		Year 2000
	2001	2000	2001	2000	
<b>External revenues</b>					
Broadcast	1,081	1,002	541	504	2,079
Content & Interactive	62	16	37	3	65
Satellite Mobile	552	382	322	193	779
Satellite Networks	170	146	80	75	347
Other revenues	8	22	1	9	38
<b>Total external revenues</b>	<b>1,873</b>	<b>1,568</b>	<b>981</b>	<b>783</b>	<b>3,308</b>
<b>Internal revenues</b>	<b>101</b>	<b>88</b>	<b>56</b>	<b>47</b>	<b>176</b>
Gains on disposal of fixed assets and operations	4	13	4	13	13
<b>Total revenues</b>	<b>1,978</b>	<b>1,669</b>	<b>1,041</b>	<b>843</b>	<b>3,497</b>
EBITDA	224	362	95	197	644
EBITDA ex gains and losses	244	350	115	184	631

\* The figures are adjusted for the transfer of business from Networks to Broadcast. In addition, revenues from sales of customer equipment are included in the respective units.

*In the first half-year, the Broadband Services business area showed a marked increase in revenues compared the same period last year. The change in the revenue is affected by acquisition and sale of businesses and non-recurring revenue last year. The increase in revenues from comparable activities was NOK 186 million, mainly from Broadcast. EBITDA, excluding gains and losses, was higher than for the first half of last year, taking account of a non-recurring revenue of NOK 50 million and the reversal of a provision of NOK 40 million last year, plus a provision of NOK 32 million for winding-up expenses in the second quarter this year. Subsequent to this, the EBITDA margin is somewhat lower than in the first half of last year, primarily as a result of expenses relating to digitalization, development activities and the acquisition of businesses.*

- Taking account of non-recurring revenue of NOK 50 million relating to the termination of the transponder contract in the first quarter last year and the effect of acquisition and sales of businesses, the Broadcast revenues showed strong growth in the

first half-year. This growth can be attributed to increased sales of satellite capacity and an increase in the number of subscribers. Telenor Vision's hotel business was sold to Otrum in the second quarter. Subscription growth in Coloursat's Expat TV business was not satisfactory and it has been decided to close the operation down.

- Revenues in Content & Interactive in the first half of the year, mainly Conax, showed a strong increase compared to last year, as a result of increased sales of CA modules for TV decoders.
- Revenues in Satellite Mobile increased in the first half-year as a result of the consolidation of the subsidiary SAIT (NOK 179 million). In the Norwegian-based business the revenues were somewhat lower than for the same period last year because of less Inmarsat traffic.
- The growth in revenues in Satellite Networks in the first half-year comes from the Internet business in the subsidiary Taide. Sales in Telenor Satellite Tracking were not satisfactory and this business will be closed down. A contract was signed with NATO for delivery of VSAT network services worth a total of NOK 140 million.
- The EBITDA margin (excluding gains and losses) was 14 % for the first half of 2001, compared with 16 % for the same period last year, after adjustments for non-recurring revenue and expenses. Expenditures for digitalization in Avidi, the development of content and interactive services, and acquisitions and sales of companies reduced the EBITDA margin. The EBITDA margin was strengthened in Satellite Networks following the restructuring of the business. SAIT's Retail business had a smaller margin than the Norwegian earth station business, leading to a lower overall EBITDA margin in Satellite Mobile so far this year.

#### › Associated companies

Telenor's share* (NOK in millions)	1st half-year		2nd quarter		Year 2000
	2001	2000	2001	2000	
Revenues	847	362	472	216	955
EBITDA	(75)	(44)	(18)	(18)	(91)
Net income	(203)	(92)	(103)	(49)	(231)
Amortization of Telenor's net excess values	(28)	(2)	(16)	(2)	(18)
Gains/losses on disposal of ownership interests	1	5	1	-	5
<b>Net results from ass. companies</b>	<b>(230)</b>	<b>(89)</b>	<b>(118)</b>	<b>(51)</b>	<b>(244)</b>

\* Telenor's share of revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement only includes the line "net results from associated companies". Sales to group companies are included in revenues in the table.

- The major associated companies in Broadband Services are Canal Digital, A-Pressen ASA (from October last year) and Otrum (from April this year). Telenor's share of Canal Digital's revenues increased to NOK 384 million (28 %) in the first half of this year compared to the same period last year. EBITDA for Canal Digital fell by NOK 53 million, as the company is in a development phase, converting from analog services to digital services, resulting in increased customer-acquisition and marketing costs. The number of subscriptions in Canal Digital (100 %) in the first half-year increased by 151,000 to 569,000, the number of digital subscriptions increased by 286,000 to 450,000 compared with the same period last year. Telenor's share of the loss in Canal Digital was



NOK 186 million for the first half-year and increased depreciation relating to set-top boxes also contributed negatively.

#### › INTERNET

(NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
<b>External revenues</b>					
Telenor Internett (residential Norway)	207	147	113	68	309
Nextra business (Norway)	134	103	69	52	242
Nextra business (outside Norway)	392	124	210	73	363
<b>Total external revenues</b>	<b>733</b>	<b>374</b>	<b>392</b>	<b>193</b>	<b>914</b>
<b>Internal revenues</b>	<b>129</b>	<b>115</b>	<b>62</b>	<b>57</b>	<b>212</b>
<b>Total revenues</b>	<b>861</b>	<b>489</b>	<b>454</b>	<b>250</b>	<b>1126</b>
EBITDA	(557)	(226)	(260)	(135)	(744)

*In the first half-year Telenor Internett focused on the operation and further development of companies acquired in the second half of 2000, and on the implementation of various cost-cutting measures. The market value of comparable companies has fallen substantially, and individual companies in the international CSP operations were written down in the second quarter by NOK 544 million. Telenor has also changed its strategy and will withdraw from enterprises which are not expected to achieve profitability within a reasonable time.*

- The introduction of a separate prefix in the summer of 2000, and the introduction of ADSL at the beginning of 2001 resulted in higher external revenues in the first half-year than in the same period last year for Telenor Internett (residential Norway).
- The increase in external revenues in Nextra business (Norway) is due to the increase in the number of hosting and access customers, and sales of increased access capacity and value-adding services to existing customers.
- NOK 112 million of the significant increase in external revenues in Nextra business (outside Norway) can be attributed to the acquisition of companies in the second half of 2000.
- The increased internal revenues were due to the increase in the number of traffic minutes generated.
- The EBITDA loss for the first half-year was NOK 557 million, a decrease of NOK 331 million compared with the same period last year. This reduction is primarily due to extensive activity in connection with the building up of international CSP (Communications Service Provider) operations. The Norwegian business also contributed to the reduction in EBITDA, mainly due to the rolling out of ADSL and development of the network.
- After adjustments for provisions in the first quarter this year, EBITDA improved somewhat in the second quarter. This improvement is partly due to higher revenues and the effect of cost-cutting measures.
- The market value of comparable companies has fallen substantially, and Telenor has drawn up new estimates of earning potential for the individual companies. This has led to write-downs of NOK 544 million in the second quarter, mainly goodwill, related to individual companies in the international portfolio.
- In July, Telenor sold its holding in the Russian company Elvis Telekom to Russian investors.
- The strategy for the international CSP operations has been changed, and Telenor will now focus more strongly on developing profitable single positions in the European portfolio, and has no

longer an ambition to develop a pan-European operation. This means that Telenor will withdraw from positions that are not expected to be profitable within a reasonable time.

#### › TELENOR MEDIA

- Revenues from Norwegian operations for the first half of 2001 was NOK 837 million (NOK 340 million in the second quarter), an increase of NOK 86 million (NOK 62 million) compared to the same period last year. This increase in revenues relates to earlier publications of directories in Norway this year compared to last year.
- Revenues from international operations amounted to NOK 121 million in the first half-year (NOK 115 million in the second quarter), which is an increase of NOK 61 million (NOK 67 million) compared with the corresponding period last year. This increase is largely due to the acquisition of business.
- After adjustments for gains, the increase in EBITDA in the first half-year is NOK 60 million in the Norwegian business (NOK 43 million in the second quarter). This increase is primarily linked to the different timing of the publication of directories. Investments in new media have made a negative contribution to EBITDA this year.
- The EBITDA loss from international operations was NOK 64 million in the first half-year of 2001 (a loss of NOK 27 million in the second quarter), which is an increased loss of NOK 27 million (NOK 8 million) compared to the same period in 2000. This reduction mainly relates to new business, and to the operations in Spain where new directories have been introduced.
- Efforts are now made to establish a new ownership structure in Telenor Media.

#### › EDB BUSINESS PARTNER

- The business transferred to itworks has been removed from the figures for EDB Business Partner. Ephorma is accounted for in accordance with the equity method. This creates differences in relation to the figures presented by EDB Business Partner ASA itself.
- The higher revenues in the first half of 2001 compared with the same period last year relate to the acquisition of Fellesdata (April last year) and good underlying growth. The revenues for the first half-year include sales gains of NOK 32 million (NOK 24 million in the second quarter). In the Telecom business area revenue growth rate was reduced in the second quarter, but margins were better.
- After adjustments for gains and the acquisition of Fellesdata, EBITDA showed good growth compared with last year. The improved result can be attributed to an improvement in margins in the Telecom area. Furthermore Consultancy service operations showed a considerable improvement after a difficult start last year. Banking/finance services showed a decline in its margin compared with last year, the first half of last year was influenced by special deliveries as a result of the new Financial Agreement Act and pent-up demand after the turn of the millennium. Margins fell in the Operations area. A provision of NOK 41 million for social security tax in connection with share options for employees was made in the first half-year of 2000. NOK 2 million of this provision was reset in the first half-year of 2001.

#### › BRAVIDA

- With effect as of November 1, 2000, Bravida became an associated company of Telenor, after merging with BPA AB. The figures for 2000 are still included in the tables for the business areas to illustrate the effect of Bravida.

- Bravida ASA developed positively in its underlying operations compared with the same period last year.

#### › OTHER UNITS AND ELIMINATIONS

- Other units comprise Telenor ASA, Telenor Communication AS (previously Telenor AS), Comincom/Combella, Teleservice, Venture, Norsk Data (UK), Innovasjon, itworks, and some smaller businesses.
- The increase in external revenues is related to acquired business, and the fact that sales to Bravida this year have been recorded as external revenues. Gains on disposals, mainly of real estate, was NOK 41 million in the first half-year, which is NOK 30 million lower than for the same period last year.
- Acquisition and sales of business (excluding gains) resulted in a net increase in total revenues of NOK 138 million in the first half-year (NOK 69 million in the second quarter). Lower sales to Bravida and internal data services led to a reduction in total revenues compared to last year.
- The reduction in EBITDA, excluding net gains, was NOK 217 million in the first half-year compared with the same period last year. This is due to major consultancy expenses incurred by the group in connection with strategic projects and acquisitions, a generally higher activity level in group technological projects and group functions and lower revenues from sales of services to companies that are no longer wholly owned by Telenor. This year the group has higher rent costs as a result of adapting to the localisation at Fornebu. So far this year, the net effect of acquisition and sales, including Finans AS, has contributed to a reduction in EBITDA of NOK 20 million (NOK 5 million in the second quarter).
- In the consolidated eliminations in the first half of last year, EBITDA was reduced by a reclassification relating to Finans AS (financial leasing). This was counteracted by the positive contribution made to EBITDA in Other units. Finans AS is not part of the group this year, and EBITDA increased by NOK 117 million compared with the first half-year last year. Furthermore, lower elimination of internal earnings relating to minor investments purchases between the business areas has made a positive contribution to EBITDA in the eliminations compared with last year.
- Telenordia is reported as an associated company. The share of the loss for the first half-year, including amortization and write-down of net excess values, amounted to NOK 774 million. This includes a write-down of excess values of NOK 665 million in the second quarter. In September 2000, Telenor and BT increased their respective ownership interests through the purchase of TeleDanmark's holding. This purchase gave Telenor excess values of NOK 1.1 billion. After the acquisition and the dividing of the company with BT Telenor's expectations of earnings in Telenordia have been reduced, in line with general market developments.

#### › DISPUTES

- See the annual report for a more complete description of disputes etc. at year end. During the first half-year, decisions were made in the cases brought by Teletopia and Netcom. In both these cases Telenor was ordered to pay damages. Telenor has appealed against both decisions. Teletopia has filed a counterclaim for higher damages, to be fixed at the appeal body's discretion. An amicable agreement was reached in the case against Enitel. The court found in favour of Telenor in connection with Tele2 Norge's claim for damages.

- NOK 132 million (NOK 106 million in the second quarter) has been charged to the profit/loss for the first half-year, of which NOK 98 million is included in EBITDA (NOK 72 million) in connection with the disputes.

#### › New cases in 2001

- On July 5 this year Enitel ASA filed a complaint against Telenor before the court of conciliation, claiming NOK 75 million plus interest on the grounds that prices of leased lines in the period 1997 – 1999 were not cost-oriented. Telenor has not received the case from the court of conciliation yet.
- The former minority shareholder in Telenor B-Invest AS has filed a complaint against Telenor before a Greek court, claiming about NOK 444 million for breach of contract. A preliminary hearing will take place September 19, 2001.
- In May, Song Networks filed a complaint against Telenor before the arbitration court claiming so far unspecified damages for alleged losses in connection with the implementation of fixed pre-selection.
- In August, NSB (Norwegian State Railways) filed a complaint against Telenor before the Oslo City Court, claiming that the previously signed agreement between the parties on the distribution of costs relating to the creosote treatment of telegraph poles is not binding on NSB. NSB is claiming NOK 146 million, and that Telenor be held liable to NSB for the possible further costs entailed in clearing the creosote from the property.
- Former shareholders in the holding company of BPA AB have submitted a claim on the grounds of incorrect information in connection with the merger between BPA and Bravida AS.
- Telenor has not made any provisions for the above new cases in 2001.

#### › FUTURE OUTLOOK

Based on the result of the first half-year, we expect the following developments in the business areas in the structure in this report:

- The Telecom business area will continue to focus on cutting costs and maintaining a high market share in the end user market for fixed line telephony.
- The Mobile Communications business area has shown profitability so far this year despite strong competition, particularly in the domestic market. We expect a continuation of the strong competition and an increase in costs for the development of mobile Internet services.
- In the Broadband Services business area, profitability in 2001 will be affected by increased competition in the area of DTH (Direct To Home) and higher costs in connection with digitalization and the introduction of interactive services.
- The Internet business area will focus primarily on developing individual profitable positions in the European portfolio and has no longer an ambition to develop a pan-European operation. This means that the business area will withdraw from enterprises that are not expected to be profitable within a reasonable time. Work is continuing on cutting costs in the operations and marketing organisations. However, the EBITDA loss for the year is expected to be higher than last year.

Telenor will continue to invest in the development of new services and markets in the business areas of Mobile Communications,

Broadband Services and Internet. In spite of this, we expect an improvement in underlying earnings in terms of EBITDA compared to last year.

The accounts submitted with the report have not been audited. This report contains forward looking statements with respect to certain growth initiatives, results of operations and certain strategies and objectives of Telenor. By their nature forward looking statements

involve risk and uncertainty that could cause the actual results and developments to differ materially from those expressed or implied. The risk factors relating to Telenor's activities are described in Form 20-F (at [www.telenor.com/ir/annual\\_reports](http://www.telenor.com/ir/annual_reports))

*Oslo, August 21, 2001*

*The Board of Directors of Telenor ASA*

› PROFIT AND LOSS STATEMENT

Telenor Group (NOK in millions)	1st half-year		2nd quarter		Year
	2001	2000	2001	2000	2000
<b>Revenues</b>	<b>19,806</b>	<b>17,411</b>	<b>10,063</b>	<b>9,075</b>	<b>36,602</b>
Gains on disposal of fixed assets and operations	342	427	38	63	1,042
<b>Total revenues</b>	<b>20,148</b>	<b>17,838</b>	<b>10,101</b>	<b>9,138</b>	<b>37,644</b>
Costs of materials and traffic charges	5,126	4,486	2,695	2,321	9,847
Own work capitalized	(466)	(708)	(249)	(348)	(1,544)
Salaries and personnel costs	5,018	5,221	2,545	2,693	10,513
Other operating expenses	5,634	4,133	2,871	2,234	9,207
Loss on disposal of fixed assets and operations	39	5	39	4	58
Depreciation, amortization and write-downs	4,120	2,718	2,509	1,417	5,934
<b>Total operating expenses</b>	<b>19,471</b>	<b>15,855</b>	<b>10,410</b>	<b>8,321</b>	<b>34,015</b>
<b>Operating profit/loss</b>	<b>677</b>	<b>1,983</b>	<b>(309)</b>	<b>817</b>	<b>3,629</b>
Associated companies	12,251	(272)	2,063	(43)	(692)
Net financial items	(834)	(54)	(326)	(25)	(934)
<b>Profit/loss before taxes and minority interests</b>	<b>12,094</b>	<b>1,657</b>	<b>1,428</b>	<b>749</b>	<b>2,003</b>
Taxes	(6,652)	(762)	(3,026)	(444)	(861)
Minority interests	13	(12)	11	(28)	(66)
<b>Net income</b>	<b>5,455</b>	<b>883</b>	<b>(1,587)</b>	<b>277</b>	<b>1,076</b>
Profit margin	60.0 %	9.3 %	14.1 %	8.2 %	5.3 %
EBITDA	4,797	4,701	2,200	2,234	9,563
EBITDA excl. gains and losses on disposal of fixed assets and operations	4,494	4,279	2,201	2,175	8,579
EBITDA - margin	23.8 %	26.4 %	21.8 %	24.4 %	25.4 %
Net income per share (basic and diluted) in NOK	3.078	0.631	(0.895)	0.198	0.754
US Gaap					
Net income	5,494	1,052	(1,516)	348	1,082
Net income per share (basic and diluted) in NOK	3.100	0.751	(0.855)	0.249	0.759

› BALANCE SHEET

Telenor Group (NOK in millions)	30.06.01	30.06.00	31.12.00
Fixed assets	63,578	44,457	80,881
Current assets	22,477	12,251	12,804
<b>Total assets</b>	<b>86,055</b>	<b>56,708</b>	<b>93,685</b>
Shareholders equity	41,367	20,913	35,474
Minority interests	2,922	2,675	2,706
Total equity and minority interests	44,289	23,588	38,180
Long-term liabilities	23,299	22,195	42,908
Short-term liabilities	18,467	10,925	12,597
<b>Total equity and liabilities</b>	<b>86,055</b>	<b>56,708</b>	<b>93,685</b>
US Gaap			
Shareholders equity	41,686	21,996	36,304

› SHAREHOLDERS EQUITY

Telenor Group	(NOK in millions)
Balance as of December 31, 2000	35,474
Net income	5,455
Translation adjustments	438
<b>Balance as of June 30, 2001</b>	<b>41,367</b>

› CASH FLOW STATEMENT

Telenor Group (NOK in millions)	1st half-year		Year
	2001	2000	2000
Net cash flow from operating activities	3,390	2,451	6,359
Net cash flow from investing activities	26,515	(9,636)	(47,752)
Net cash flow from financing activities	(20,126)	7,357	41,575
<b>Net change in cash and cash equivalents</b>	<b>9,779</b>	<b>172</b>	<b>182</b>
Cash and cash equivalents 01.01.	2,306	2,124	2,124
Cash and cash equivalents by the end of the period	12,085	2,296	2,306

## › THE BUSINESS AREAS FIRST HALF-YEAR

(NOK in millions)	<sup>1)</sup> Revenues		<sup>1)</sup> of which external		EBITDA		Operating profit/loss		Associated companies		Net financial items		Profit/loss before taxes and minority interests	
	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000
	Mobile Communications	5,874	4,516	5,197	3,766	1,902	1,248	1,255	700	13,291	(418)	(82)	(134)	14,464
Telecom	9,334	9,244	8,333	8,349	2,781	2,916	1,114	1,579	(24)	3	(107)	(32)	983	1,550
Broadband Services <sup>2)</sup>	1,978	1,669	1,877	1,581	224	362	(155)	76	(230)	(89)	(57)	39	(442)	26
Internet	861	489	733	374	(557)	(226)	(1,357)	(327)	(2)	254	(271)	(9)	(1,630)	(82)
Media	958	811	896	751	235	197	199	169	(20)	(5)	22	16	201	180
Bravida	-	2,534	-	1,152	-	28	-	(23)	44	-	-	(5)	44	(28)
EDB Business Partner	2,272	1,698	1,542	985	328	196	60	31	-	(9)	(32)	23	28	45
Other units	3,171	3,231	1,570	907	(46)	209	(379)	(110)	(801)	(8)	(303)	20	(1,483)	(98)
Elimination	(4,300)	(6,354)	-	(27)	(70)	(229)	(60)	(112)	(7)	-	(4)	28	(71)	(84)
<b>Total</b>	<b>20,148</b>	<b>17,838</b>	<b>20,148</b>	<b>17,838</b>	<b>4,797</b>	<b>4,701</b>	<b>677</b>	<b>1,983</b>	<b>12,251</b>	<b>(272)</b>	<b>(834)</b>	<b>(54)</b>	<b>12,094</b>	<b>1,657</b>

## › THE BUSINESS AREAS SECOND QUARTER

(NOK in millions)	<sup>1)</sup> Revenues		<sup>1)</sup> of which external		EBITDA		Operating profit/loss		Associated companies		Net financial items		Profit/loss before taxes and minority interests	
	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000
	Mobile Communications	2,867	2,427	2,541	2,069	825	637	481	355	2,919	(207)	136	(87)	3,537
Telecom	4,657	4,514	4,142	4,044	1,377	1,335	468	655	(15)	5	(61)	(34)	392	626
Broadband Services <sup>2)</sup>	1,041	843	985	796	95	197	(101)	52	(118)	(51)	1	(10)	(218)	(9)
Internet	454	250	392	193	(260)	(135)	(942)	(193)	(2)	217	(252)	(4)	(1,196)	20
Media	455	326	425	305	55	21	36	7	(10)	4	11	8	37	19
Bravida	-	1,268	-	572	-	30	-	4	33	-	-	(3)	33	1
EDB Business Partner	1,158	1,033	796	669	178	147	6	45	4	(6)	(17)	(2)	(7)	37
Other units	1,592	1,712	819	480	(58)	78	(240)	(90)	(739)	(6)	(142)	110	(1,121)	14
Elimination	(2,123)	(3,235)	1	10	(12)	(76)	(17)	(18)	(9)	1	(2)	(3)	(29)	(22)
<b>Total</b>	<b>10,101</b>	<b>9,138</b>	<b>10,101</b>	<b>9,138</b>	<b>2,200</b>	<b>2,234</b>	<b>(309)</b>	<b>817</b>	<b>2,063</b>	<b>(43)</b>	<b>(326)</b>	<b>(25)</b>	<b>1,428</b>	<b>749</b>

<sup>1)</sup> Revenues include gains on disposal of fixed assets and operations.

<sup>2)</sup> Revenues and cost of materials and traffic charges have been adjusted for gross recording of programming revenues.

## &gt; ANALYTICAL INFORMATION

	1999				2000				2001	
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter
Revenues (NOK millions)	7,922	8,286	8,219	9,141	8,700	9,139	9,479	10,326	10,047	10,101
Operating profit/loss (NOK millions)	802	994	1,029	1,177	1,166	817	1,234	411	986	(309)
Profit/loss before taxes and minority interests (NOK millions)	521	827	587	1,379	908	749	314	32	10,666	1,428
Equity ratio incl. minority interests	-	-	-	44.3 %	44.5 %	41.6 %	25.9 %	40.8 %	51.9 %	51.5 %
Cash and interest-bearing investments (NOK millions)	2,650	850	2,700	2,150	3,700	2,296	2,207	2,316	4,587	12,087
Interest-bearing liabilities (NOK millions)	13,400	13,700	15,400	15,000	16,450	21,200	54,369	42,812	25,089	22,953
<b>No. of man-years</b>	20,300	21,500	21,800	21,950	22,350	23,530	25,170	20,150	20,450	21,300
– of which abroad	2,900	3,200	3,000	3,150	3,300	3,550	4,580	5,050	5,300	5,900
<b>Norway</b>										
No. of PSTN subscriptions	2,093,000	2,044,000	1,985,000	1,908,000	1,826,000	1,773,000	1,724,000	1,680,000	1,646,000	1,600,000
No. of ISDN subscriptions (lines)	907,000	1,007,000	1,098,000	1,239,000	1,355,000	1,440,000	1,513,000	1,590,000	1,664,000	1,672,000
PSTN/ISDN generated traffic (million minutes)	4,732	4,642	4,349	5,010	5,396	4,889	4,404	4,871	4,956	4,481
No. of mobile subscriptions (NMT + GSM <sup>1) 3)</sup> )	1,658,000	1,755,000	1,857,000	1,951,000	2,012,000	2,103,000	2,134,000	2,199,000	2,189,000	2,233,000
Number of GSM subscriptions <sup>3)</sup>	1,374,000	1,495,000	1,621,000	1,735,000	1,817,000	1,925,000	1,973,000	2,056,000	2,098,000	2,147,000
– of which prepaid	410,000	524,000	639,000	732,000	797,000	851,000	870,000	911,000	938,000	969,000
Traffic minutes per GSM subscription <sup>3)</sup>										
per month, generated and terminated	168	168	175	165	166	170	184	174	171	175
Revenue per GSM subscription per month <sup>3)</sup>	332	336	353	333	306	342	354	343	334	337
– of which contract	400	436	482	463	444	477	508	497	490	502
– of which prepaid	141	133	138	142	125	173	162	146	141	135
No. of Internet subscriptions										
– Business market	-	-	-	8,000	10,000	12,000	13,000	13,000	13,000	15,000
– Residential market	300,000	320,000	350,000	400,000	460,000	505,000	548,000	625,000	683,000	718,000
– of which prepaid	-	-	-	45,000	110,000	150,000	188,000	248,000	305,000	343,000
Pay television subscribers in the <b>Nordic region</b>										
– Cable TV	272,000	273,000	276,000	282,000	288,000	312,000	350,000	357,000	362,000	362,000
– Small antenna networks (SMATV)	670,000	766,000	766,000	937,000	1,002,000	1,038,000	1,066,000	1,086,000	1,145,000	1,021,000
– Home satellite dish (DTH) <sup>2)</sup>	368,000	380,000	382,000	405,000	417,000	418,000	452,000	506,000	531,000	569,000
<b>Outside Norway (100 %)</b>										
No. of mobile subscriptions <sup>3)</sup>	1,612,000	2,187,000	2,934,000	4,142,000	5,718,000	7,025,000	10,634,000	12,885,000	11,026,000	11,353,000
No. of Internet subscriptions (Nextra)	21,000	32,000	34,000	57,000	64,000	80,000	82,000	104,000	119,000	120,000

<sup>1)</sup> All GSM figures includes Zalto.<sup>2)</sup> Includes all subscribers in Canal Digital.<sup>3)</sup> The figures are changed to reflect the new principle for counting prepaid subscriptions.





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