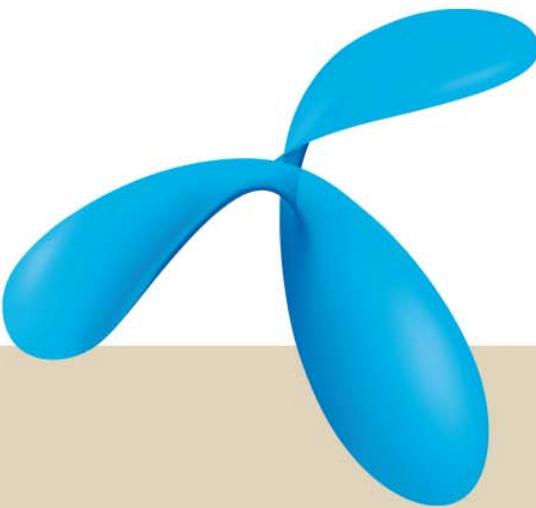


telenor

Telenor – Fourth Quarter 2005



telenor

Group Overview

Jon Fredrik Baksaas
President and CEO

13%

Underlying growth in Group revenues



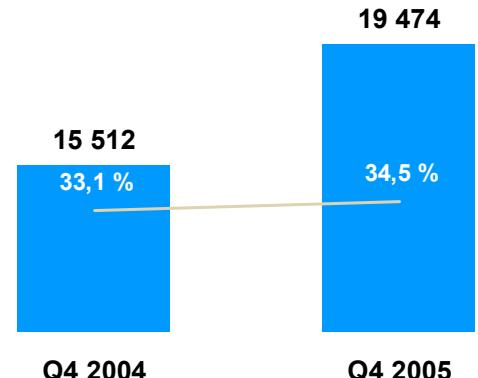
Growth from Q4 2004 to Q4 2005 adjusted for change in currencies, acquisitions and disposals

Q4 2005

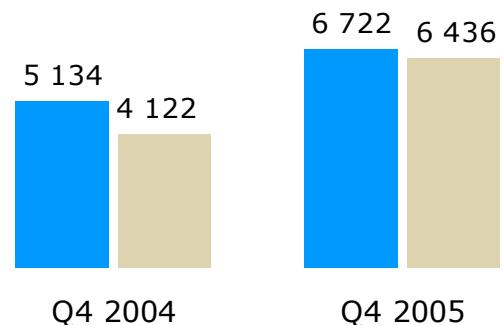
Strong revenue and EBITDA growth

- Revenue growth of 26%
- EBITDA margin before other items increased from 33.0% to 35.1%
- Record high subscription growth in mobile operations
- Increased economic exposure in DTAC to 69.3%
- Strengthened Nordic position
- Proposed dividend of NOK 2.0 per share

Revenues (NOKm)/EBITDA %



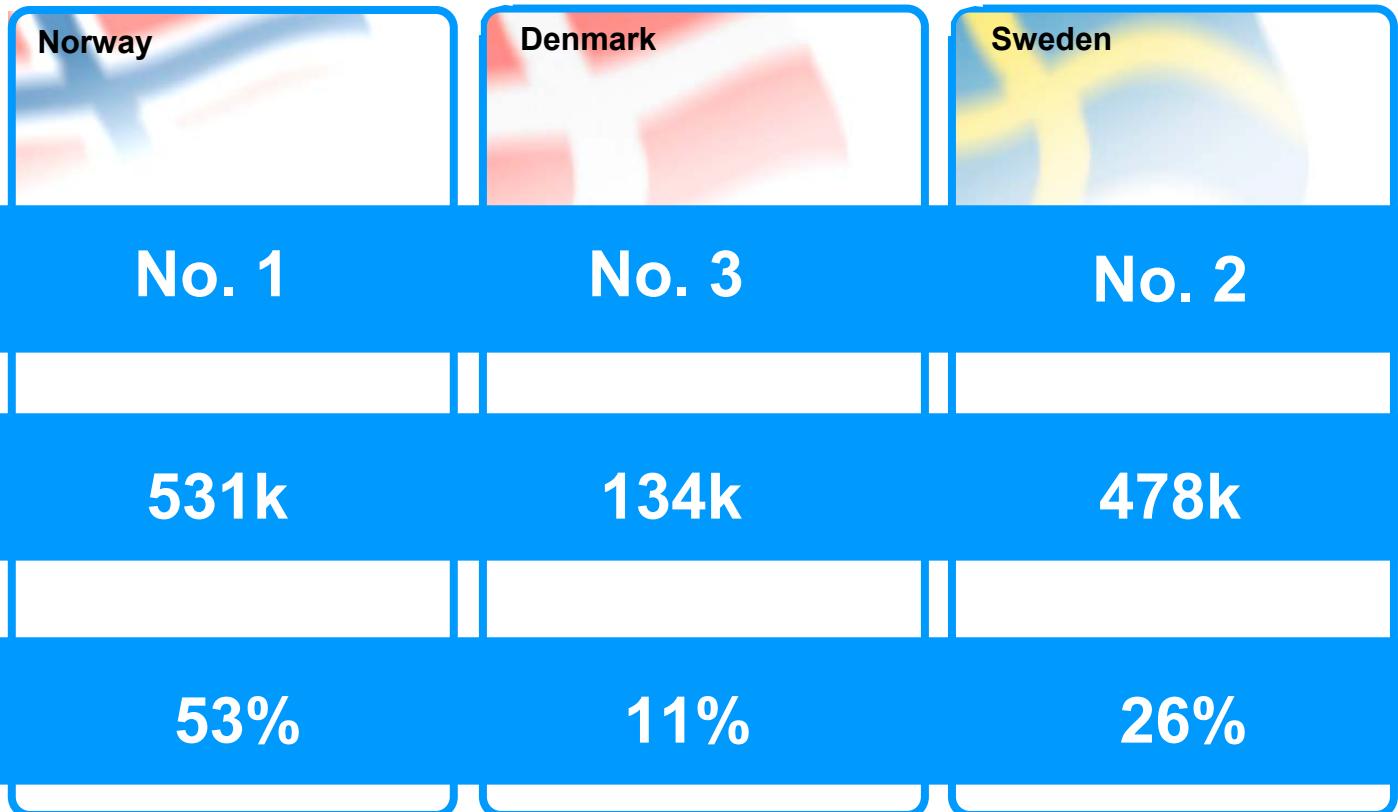
■ EBITDA ■ CAPEX



A strong position in Scandinavia



Scandinavia – No. 1 in Broadband



Telenor estimates

Broadband market: Cable, LAN and DSL.

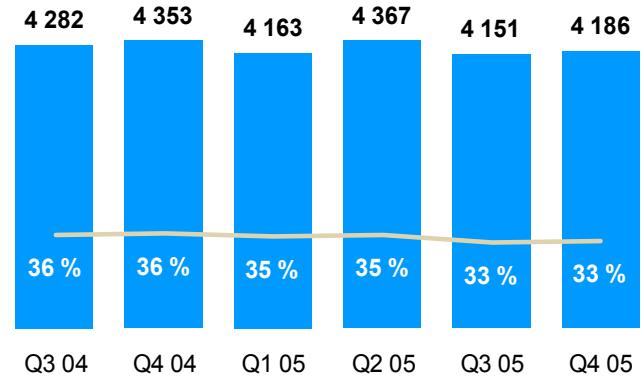
Including Glocalnet in Sweden and OE Kabel in Denmark



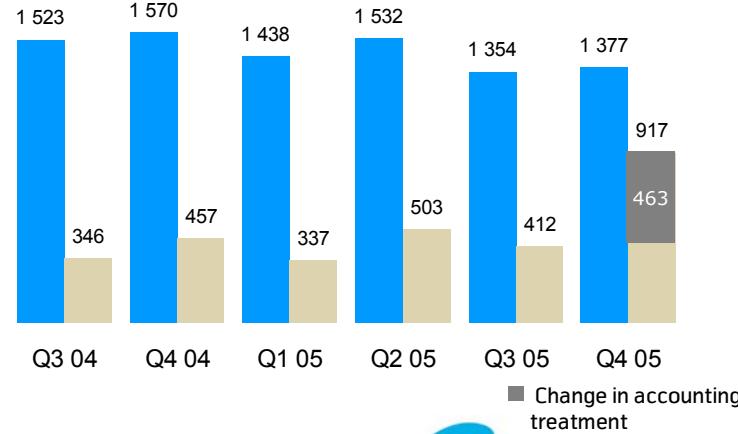
Fixed Norway – Reduced margins

- Revenues down 3.8%
- Underlying EBITDA margin* down from 33% in Q404 to 31% in Q405
 - Increased corporate cost distribution: 1 pp.
 - Operational challenges: 1 pp.
- Maintaining cost reduction ambitions

Revenues (NOKm)/ EBITDA%



■ EBITDA ■ CAPEX

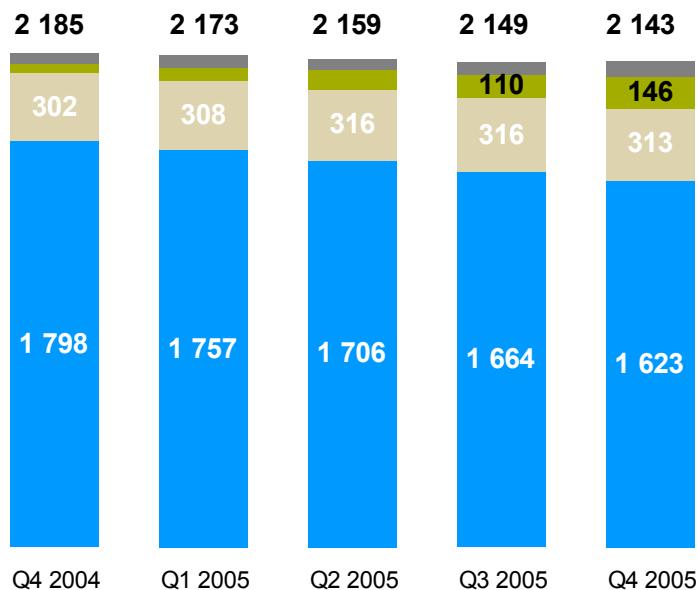


* adjusted for changes in accounting treatment and one-time effects

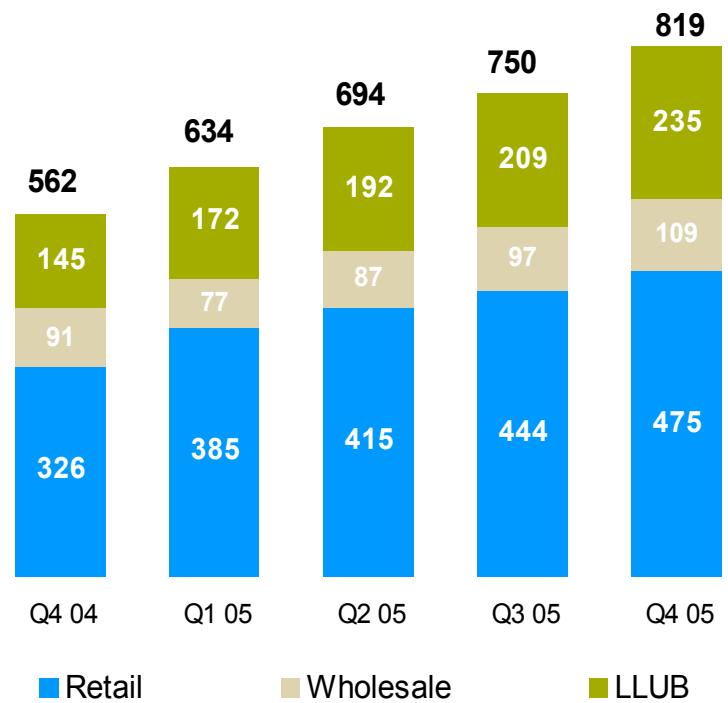
Fixed

Norway - Continued broadband growth

Total Market - Telephony Subscriptions



xDSL subscriptions



■ TEL retail ■ TEL wholesale ■ External VoIP ■ Other op

■ Retail

■ Wholesale

■ LLUB

Total Market: Telenor estimates

xDSL: Tiscali from wholesale to retail from Q1 2005



57%

Growth in Mobile subscriptions

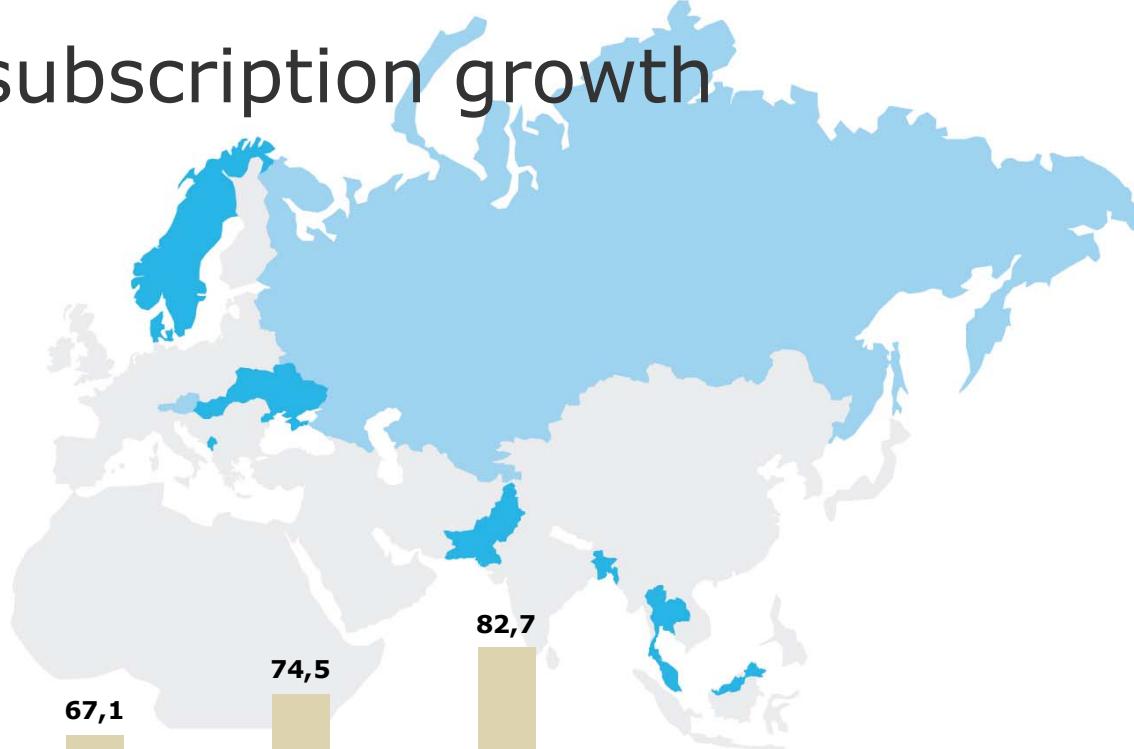
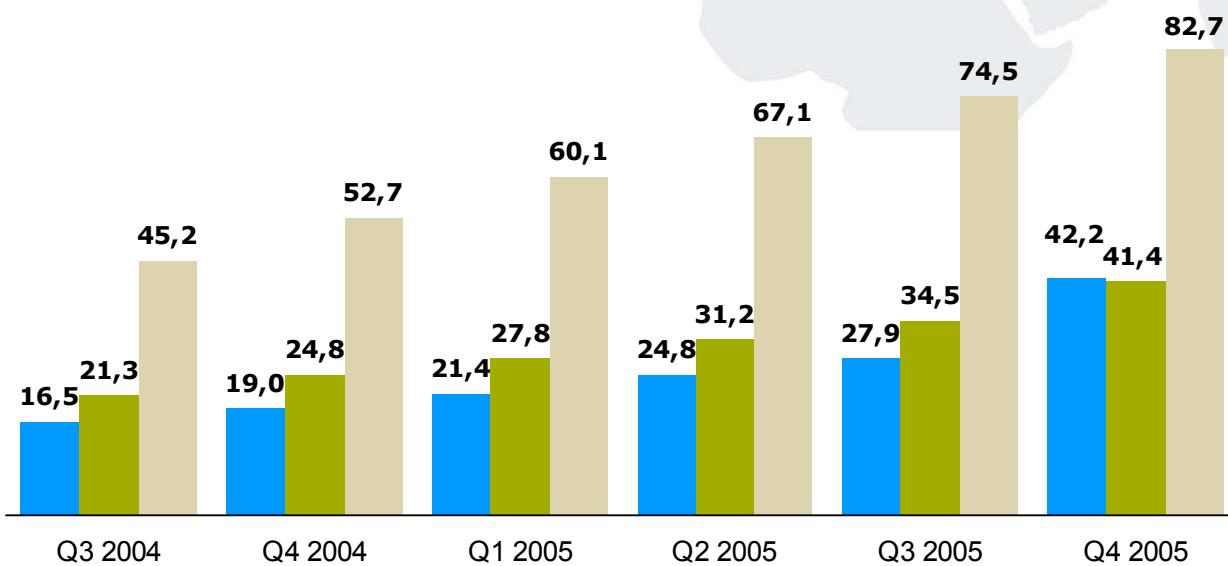
Growth from Q4 2004 to Q4 2005 based on 100% of all mobile companies



Mobile Operations

Continued high subscription growth

- █ Total Consolidated
 - █ Total Pro Rata
 - █ 100% figures (all companies)
- Subscription figures in millions

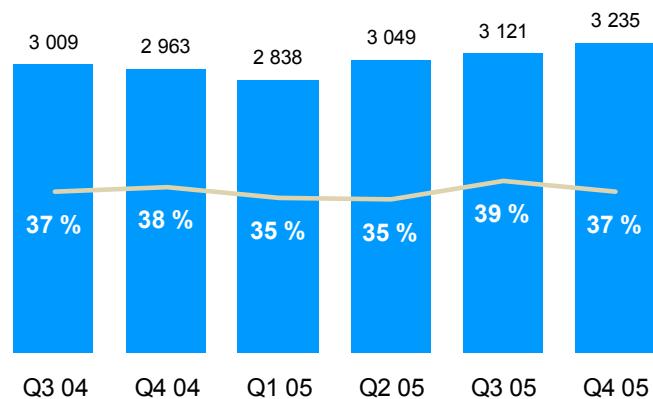


Mobile operations

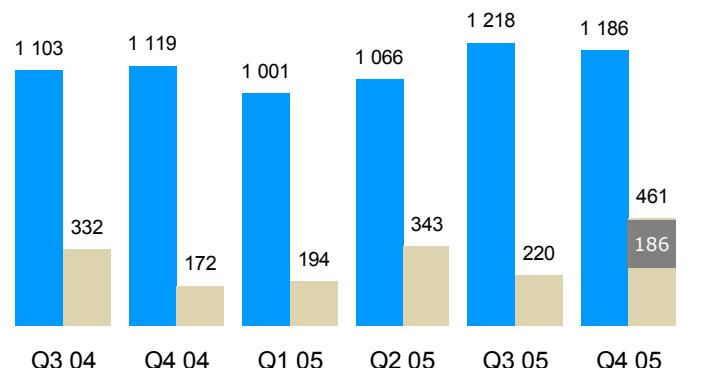
Norway - Strong revenue growth

- Mobile revenues increased by 10%
- EBITDA increased by 6%
- Net adds of 58k postpaid subscriptions in Q4
- Market share at 56%
- ARPU stable at NOK 317

Revenues (NOKm)/ EBITDA%



EBITDA CAPEX



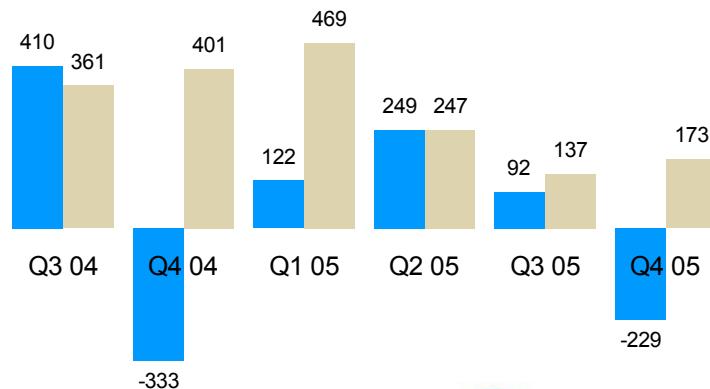
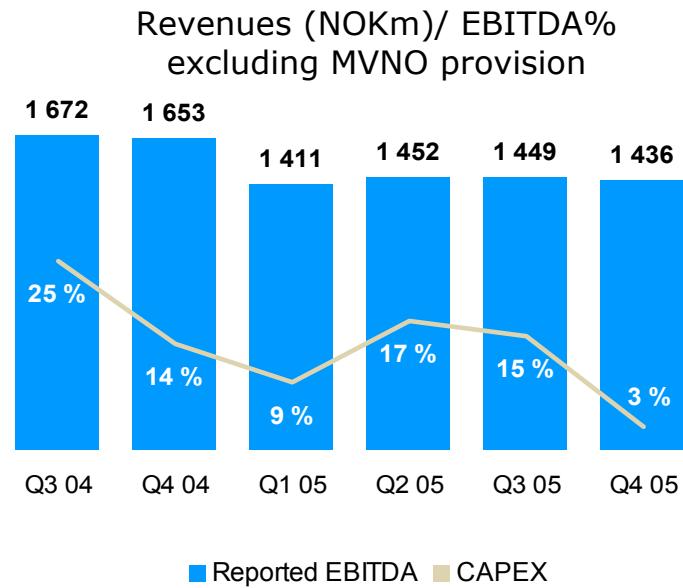
Renewal of GSM licence



Mobile operations

Sweden Proforma Figures*

- Net adds of 26k subscriptions in Q4
- Stable 15% market share
- EBITDA margin reduced mainly due to increased acquisition costs
- Cost reductions to improve margins
- Ambition of 15% EBITDA margin in 2006



*Telenor Mobile Sweden + Vodafone Sweden
Not audited and subject to change

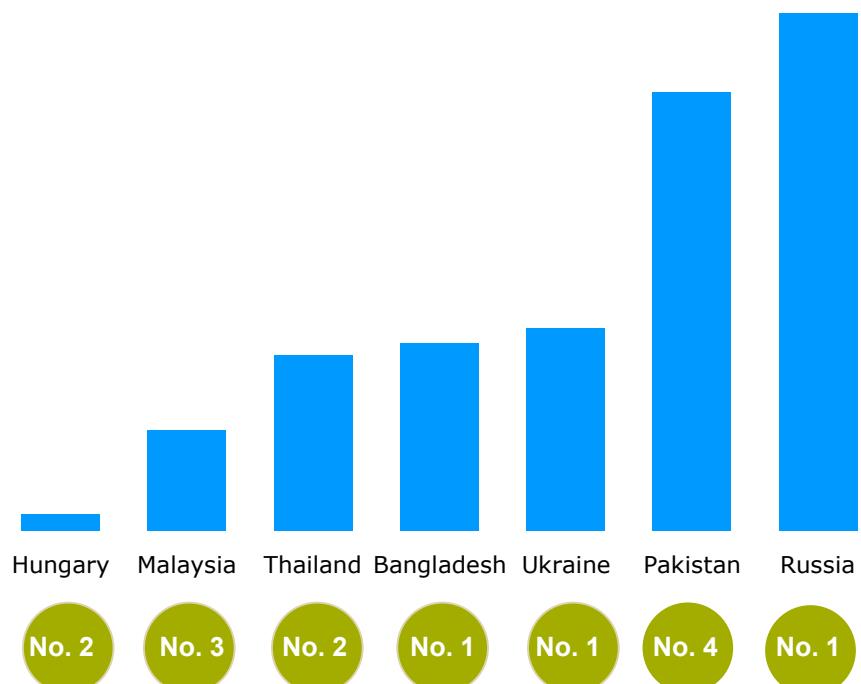


Mobile operations

International – High growth potential

- Solid positions in strong growth markets
- Present in countries with a total population of 650 million
- Total market is expected to grow by 80 million new subscriptions by 2008

Expected subscription growth by 2008 (mill) *



Market Position:

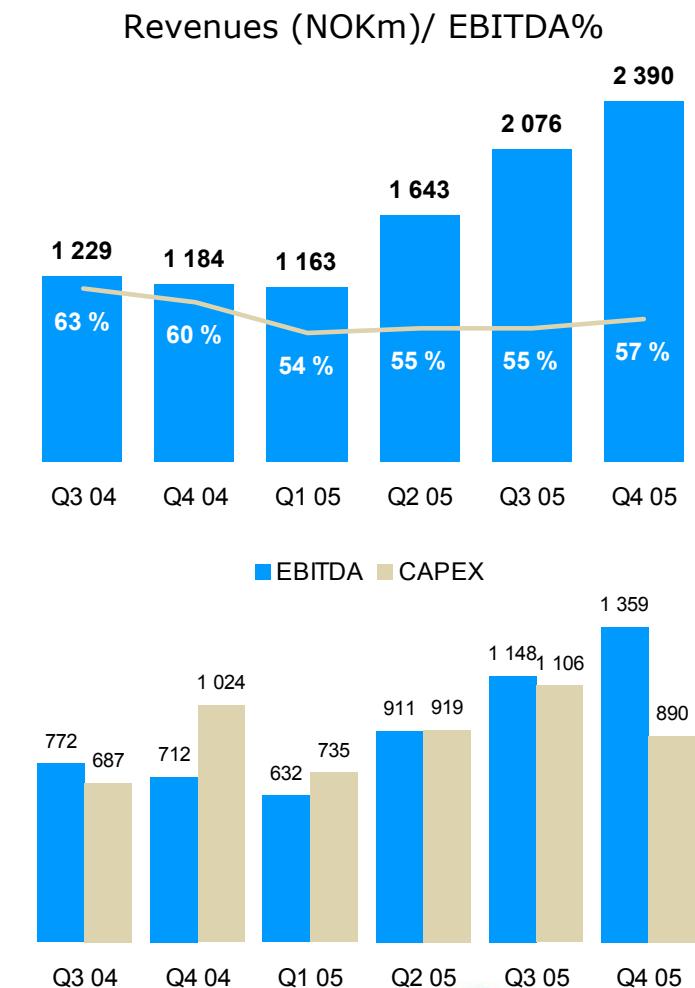
*Source: Average of Ovum and Strategy Analytic



Mobile operations

Kyivstar – Record high subscription growth

- 3 million net adds in Q4 to almost 14 million subscriptions
- Revenue growth of 85% in local currency
- Strong underlying EBITDA margin of 54%
- ARPU slightly reduced compared to Q3 2005

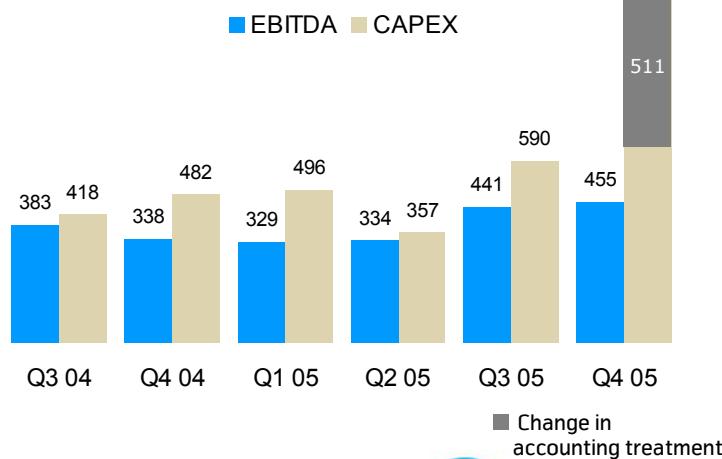
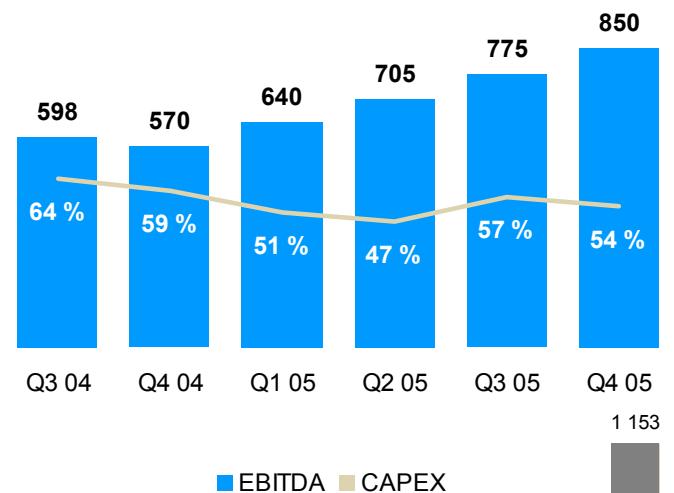


Mobile operations

GrameenPhone – More than 6 million subscriptions

- Record high subscription growth of 1.3 million in Q4
- Stable market share at 62%
- Strong subscription growth and subsidies reduce EBITDA margin
- Underlying EBITDA margin 40% in Q4
- Strong subscription growth dilutes ARPU

Revenues (NOKm)/ EBITDA%



■ Change in accounting treatment

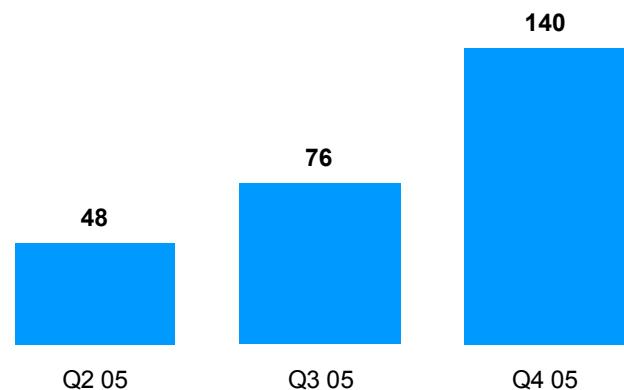


Mobile operations

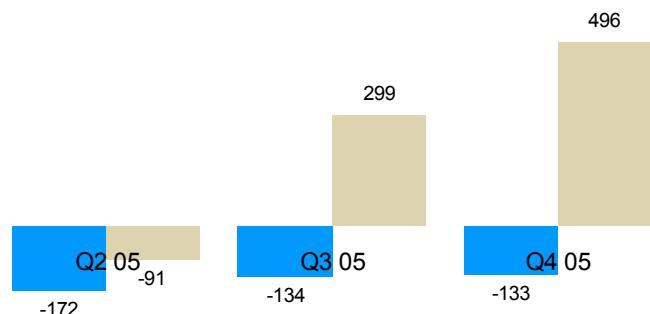
Pakistan – Increasing ARPU and market share

- Increased market share by 2 pp. to 9%
- 668k subscription net adds to 1.9 million in Q4
- Improving network coverage and quality – present in 200 cities
- ARPU increased by 20% from Q3 in local currency

Revenues (NOKm)/ EBITDA%



EBITDA CAPEX

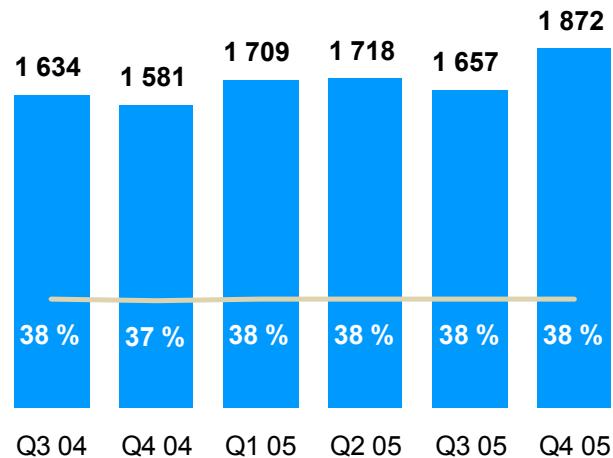


Mobile operations

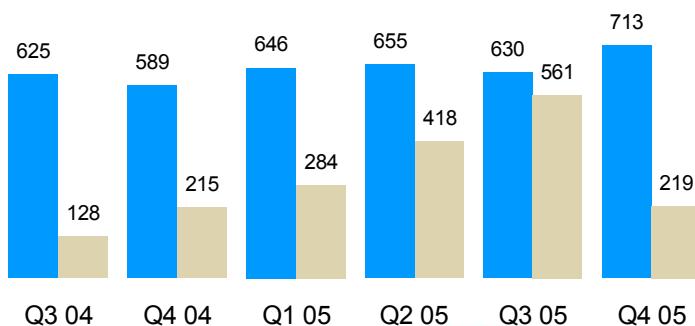
DTAC – ARPU increased in Q4

- 14% revenue growth in local currency
- ARPU growth of 5% in local currency
- Stable EBITDA margin
- Stable market share at 28%

Revenues (NOKm)/ EBITDA%

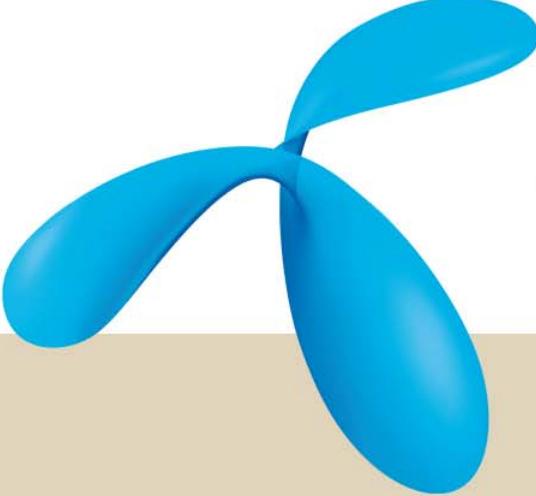


■ EBITDA ■ CAPEX



Revenue figures according to Thai GAAP for trend purposes





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Financials
CFO Trond Westlie

16%

Growth in EPS



EPS growth from 2004 to 2005

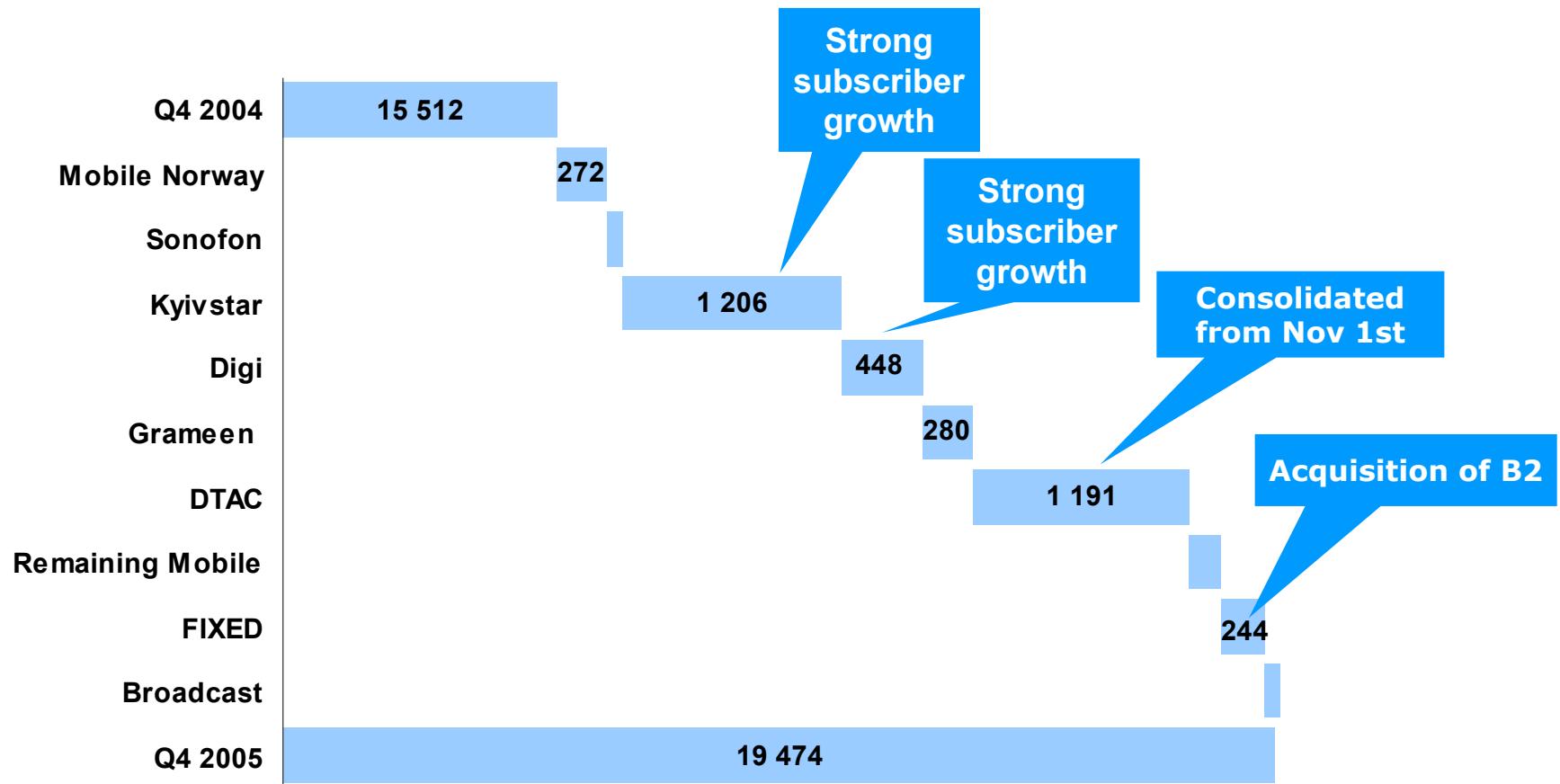


Reported P&L (NOK million)

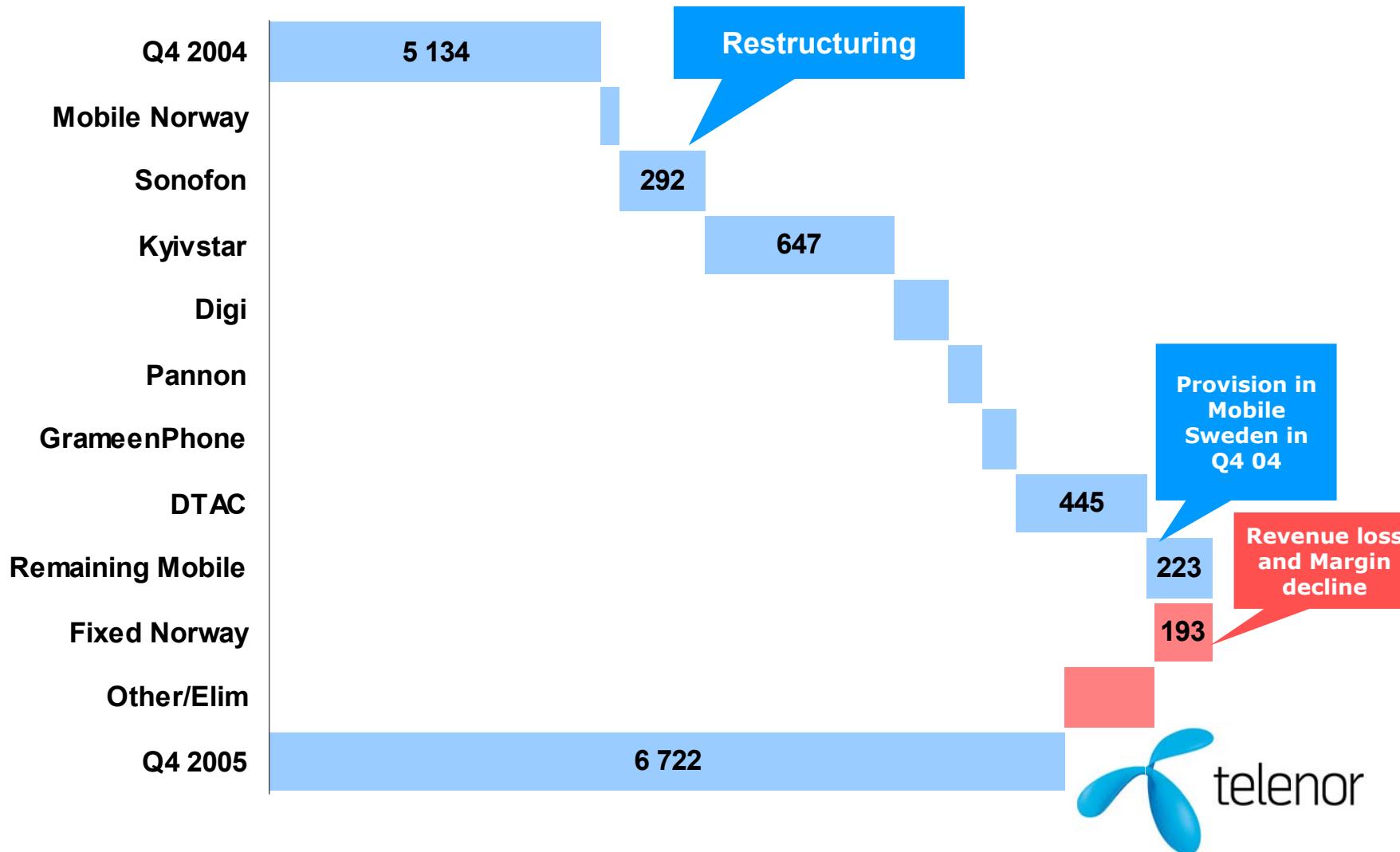
| NOKm | Q4 2005 | Q4 2004 | 2005 | 2004 |
|---------------------|---------|---------|--------|--------|
| Revenues | 19 474 | 15 512 | 68 927 | 60 591 |
| EBITDA | 6 722 | 5 134 | 23 836 | 21 535 |
| EBIT | 2 949 | (1 055) | 11 705 | 7 367 |
| Profit before Taxes | 2 666 | (1 130) | 12 591 | 9 874 |
| Net Income | 1 001 | (430) | 6 952 | 6 093 |
| EPS (NOK) | 0.59 | (0.25) | 4.06 | 3.49 |



Revenue development (NOK million)

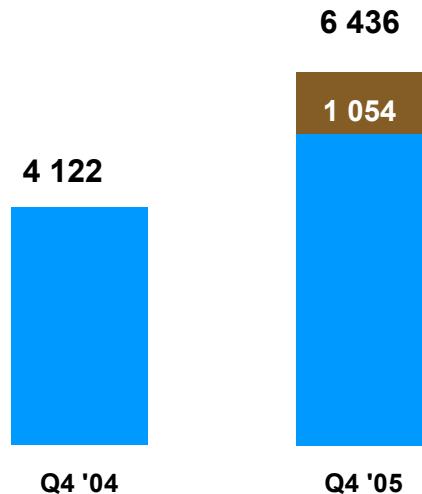


EBITDA development (NOK million)



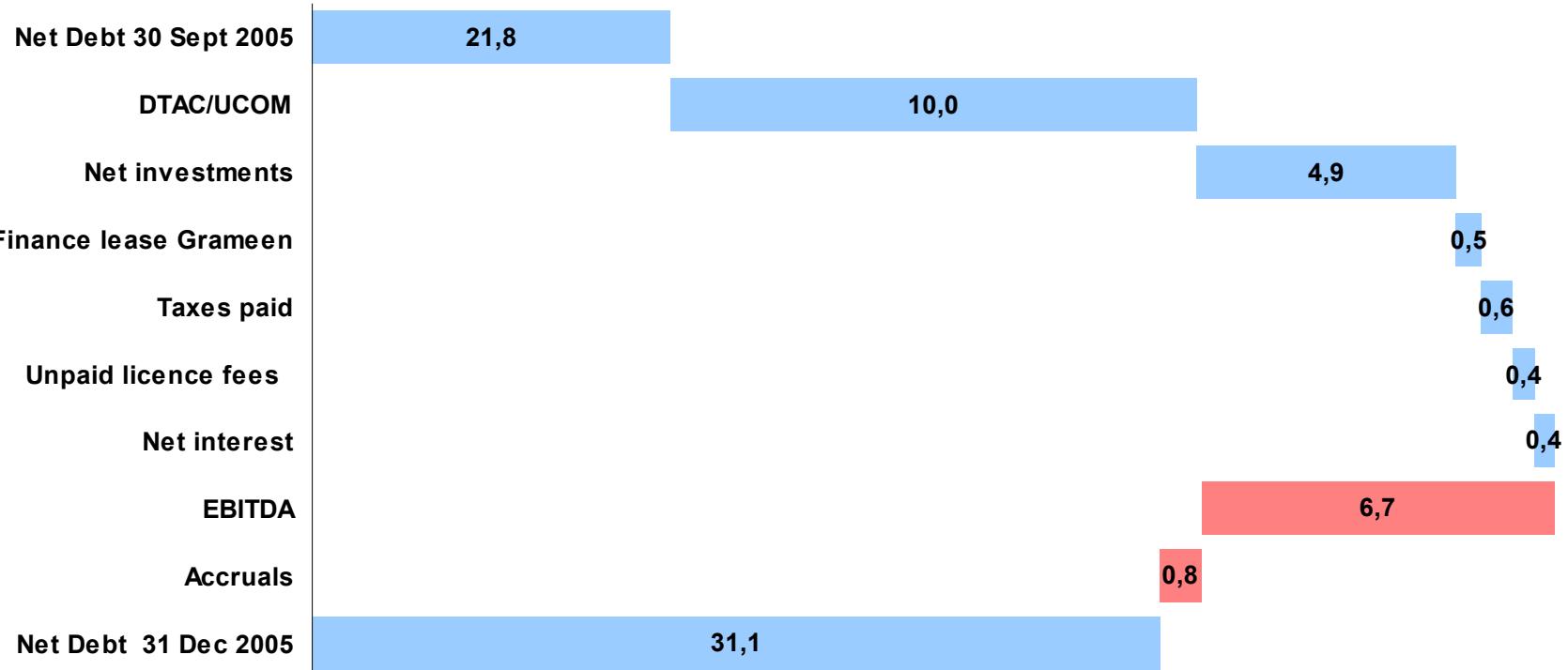
CAPEX (NOKm) - adjusted for lease

- Reclassifications to lease increased CAPEX by NOK 1.1 billion in Q4
- Increased CAPEX driven by high subscriber growth
- Stable 2005 Capex/sales adjusted for lease

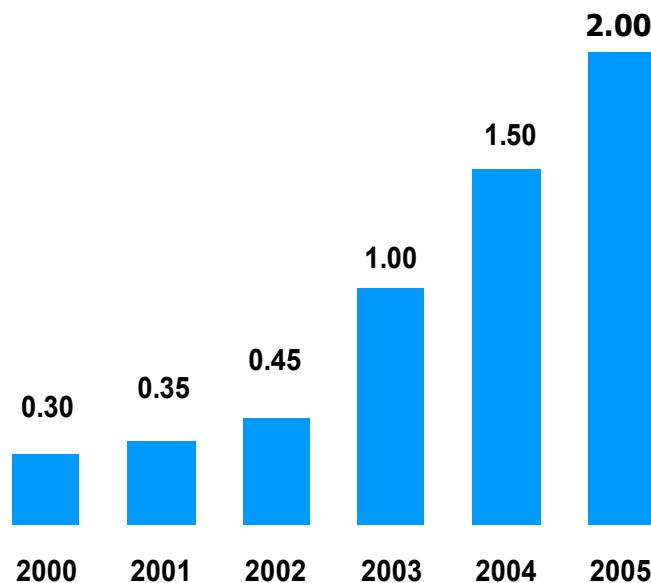


Proforma Net Debt to EBITDA of 1.1

(NOK million)



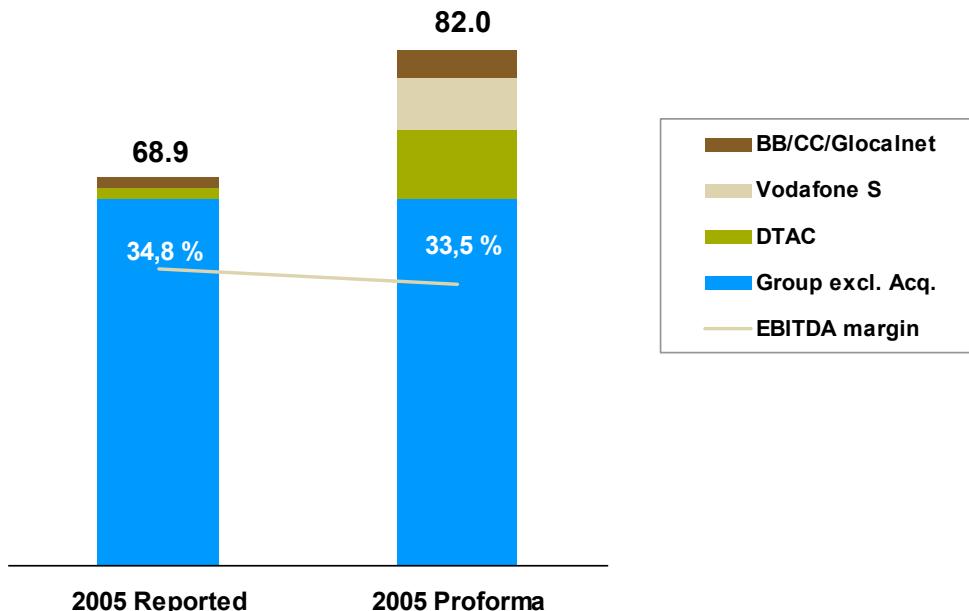
Proposed dividend of NOK 2 per share



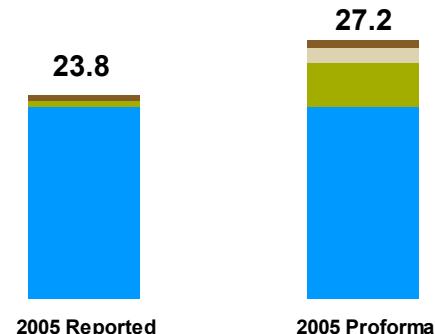
- 33% growth in dividend
- 3.0% dividend yield
- 49% of net income
- Pay out ratio of approx 82% of net income including share buy back in 2005

Proforma figures 2005

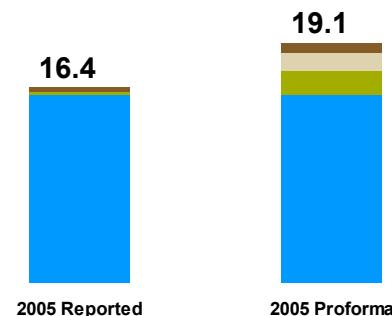
Revenues (NOKm) / EBITDA %



EBITDA (NOKm)



CAPEX (NOKm)



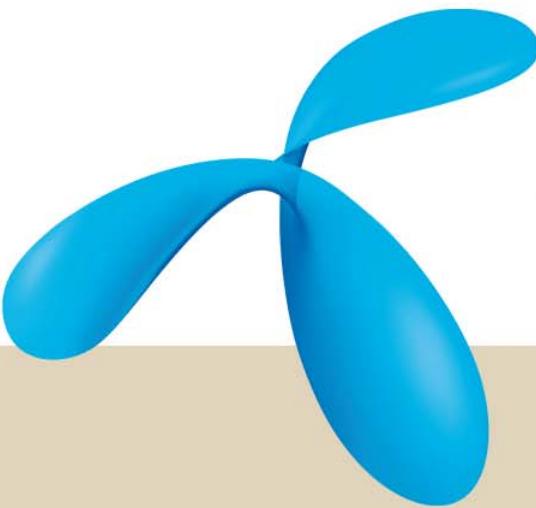
- **Proforma:** Includes estimated figures for DTAC, Vodafone Sweden, Bredbandsbolaget Cybercity and Glocalnet for the period 1 January – 31 December 2005.



Outlook 2006

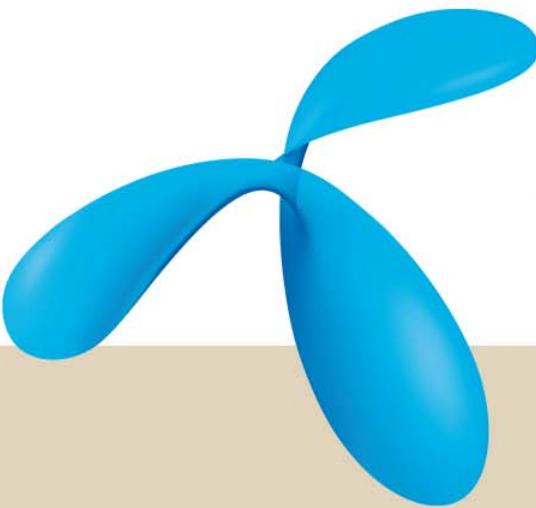
- Revenues: Growth of 25 – 30%
- EBITDA margin: Around 33%
- CAPEX/Sales: Above 20%





telenor

Telenor –
Fourth Quarter 2005



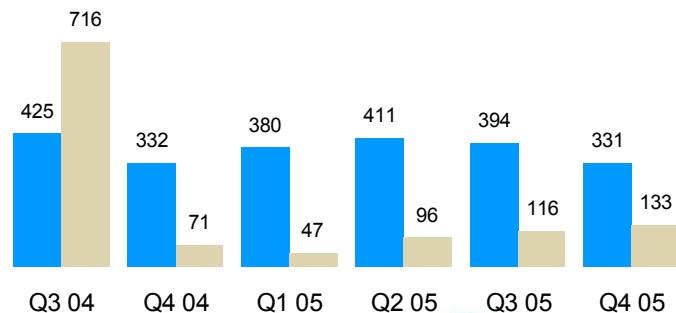
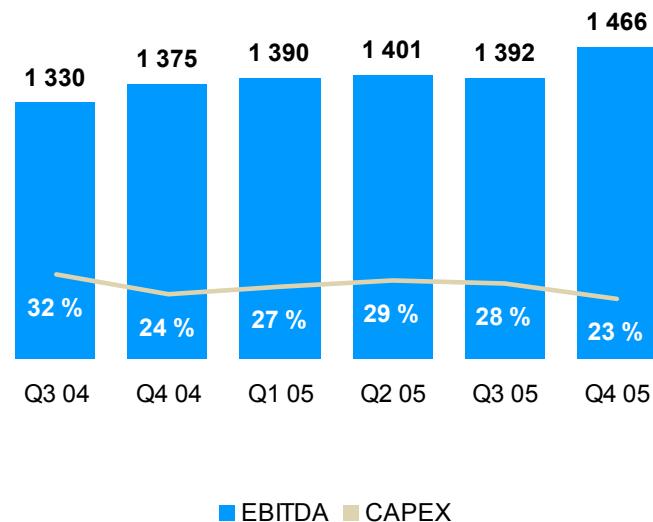
telenor

Telenor –
Fourth Quarter 2005

Broadcast - Continued revenue growth

- Revenue growth of 7%
- DTH subscriber growth of 30k to 906k in Q4
- EBITDA margin down due to higher sales and marketing and content cost
- Increased EBIT

Revenues (NOKm)/ EBITDA%

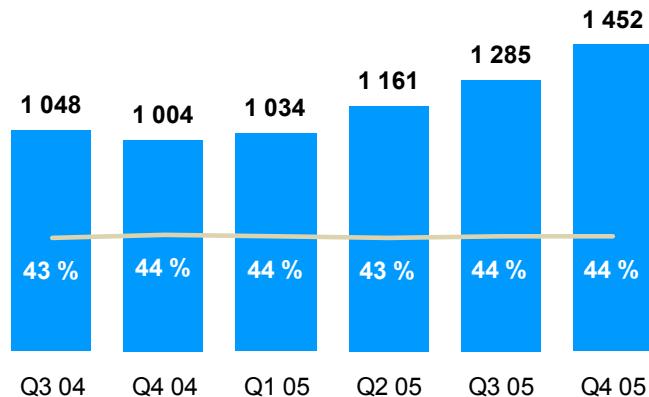


Mobile operations

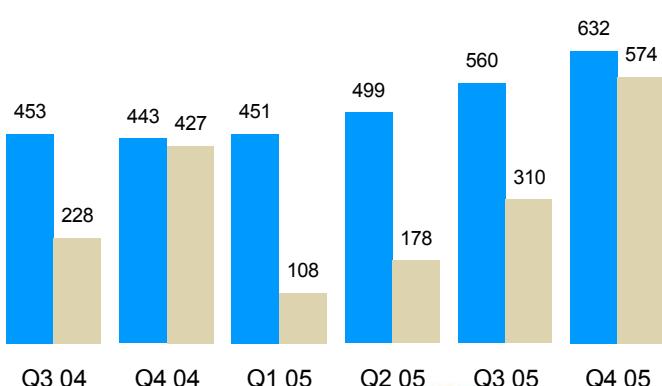
Malaysia - A fantastic quarter

- Strong growth in market share
- 36% revenue growth in local currency
- Stable EBITDA margin
- 3G application submitted in November

Revenues (NOKm)/ EBITDA%



■ EBITDA ■ CAPEX

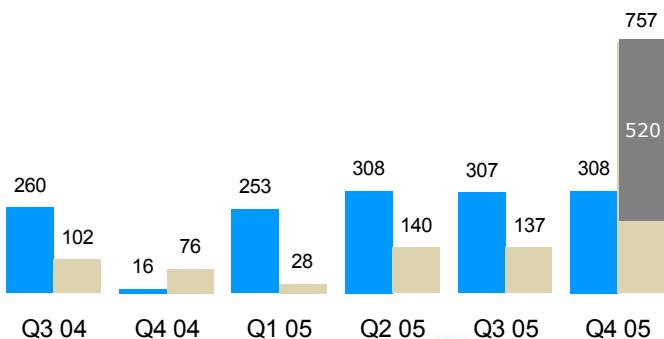
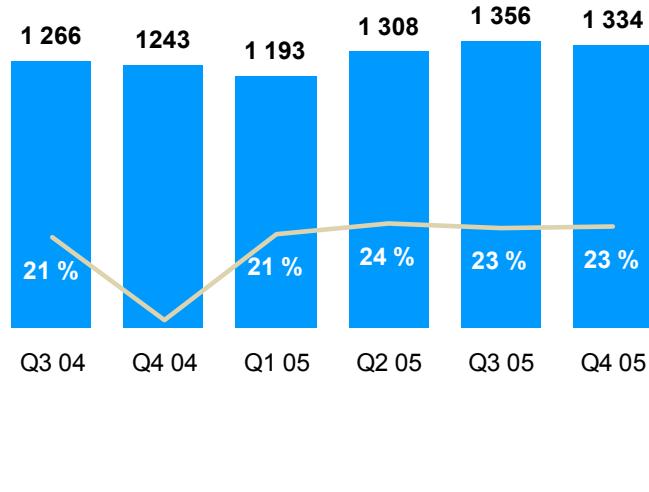


Mobile operations

Sonofon - Increased margin

- Net adds of 23k subscriptions in Q4
- Mobile revenues increased by 22% in local currency
- Stable market share at 27%
- EBITDA margin 23%
- Capex increase due to UMTS license (NOK 520m)

Revenues (NOKm)/ EBITDA%

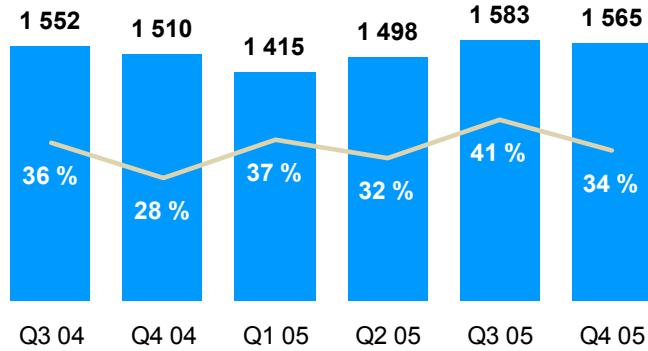


Mobile operations

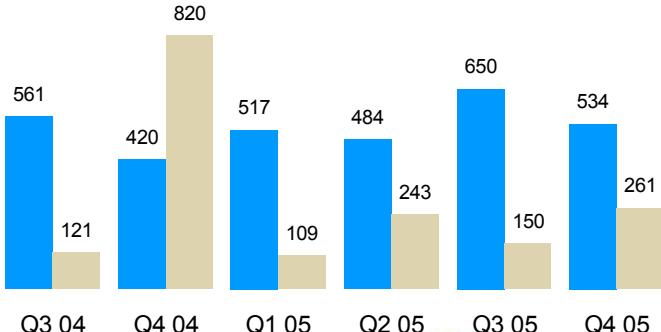
Pannon - Strong margin development

- Revenue growth of 9% in local currency
- 73k net adds in Q4
- EBITDA margin growth of 6 p.p.
- Stable ARPU
- Market share stable at 34%

Revenues (NOKm)/ EBITDA%



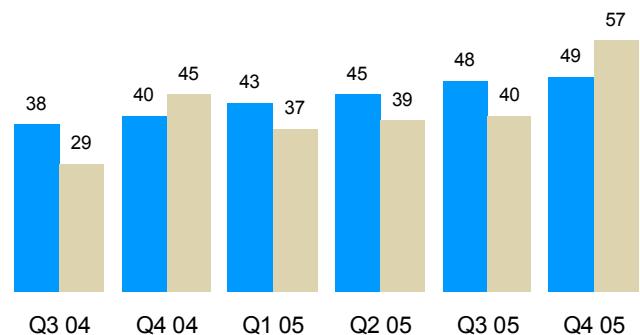
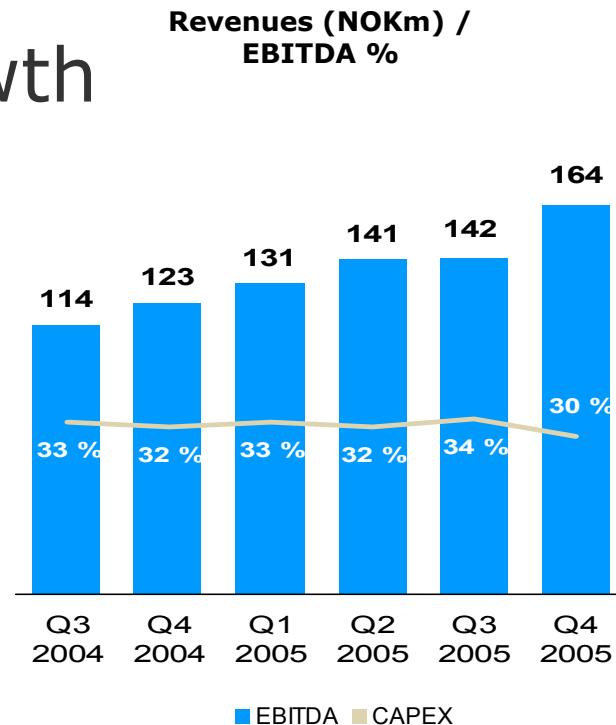
■ EBITDA ■ CAPEX



Fixed Denmark

Cybercity – Continued growth

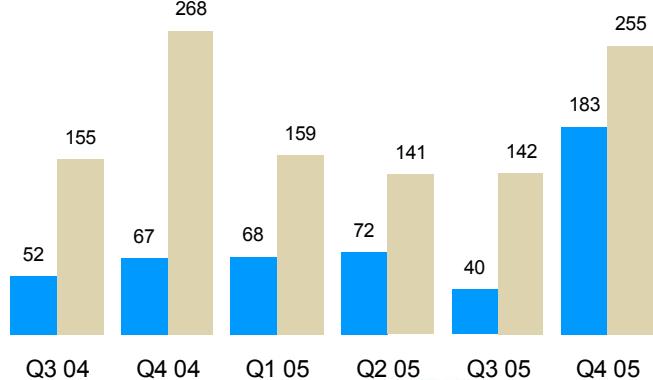
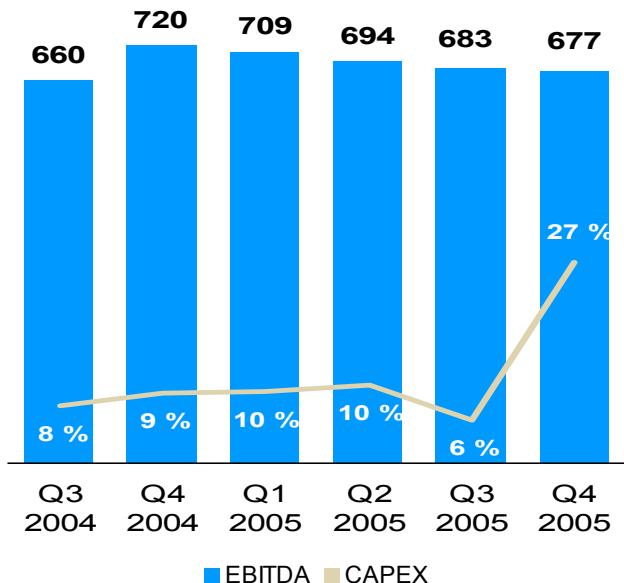
- Proforma annual revenue growth of 37% in local currency
- XDSL market share increased from slightly above 13% to close to 15% in 2H05
- 13k net adds broadband subscriptions in Q4
- 8.1k net new VoIP customers in Q4



Fixed Sweden Broadband and VoIP dynamics

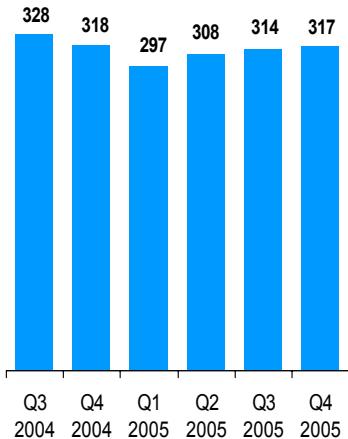
- Proforma annual revenue growth in B2 of 27% in local currency
- Residential broadband market share close to 23%
- One-time effect on EBITDA in Q4
- 18k net adds broadband subscriptions in Q4
- 13.3 net new VoIP subscriptions in Q4

Revenues (NOKm) / EBITDA %

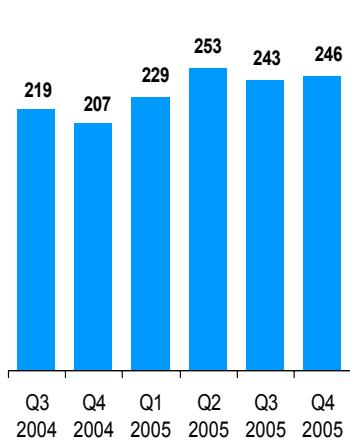


ARPU development in mobile operations (NOK)

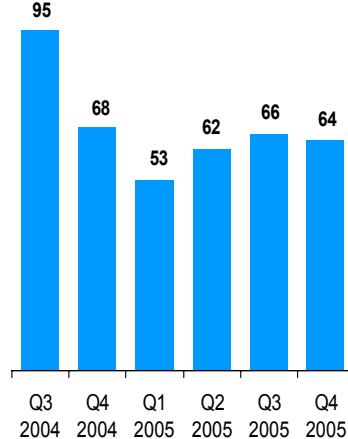
Telenor Mobil - Norway



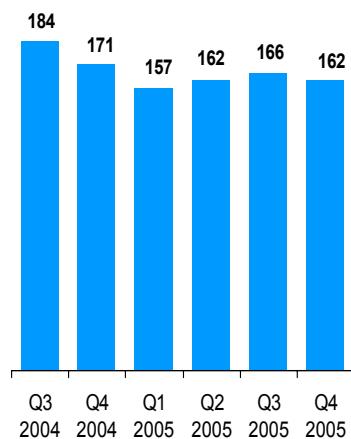
Sonofon



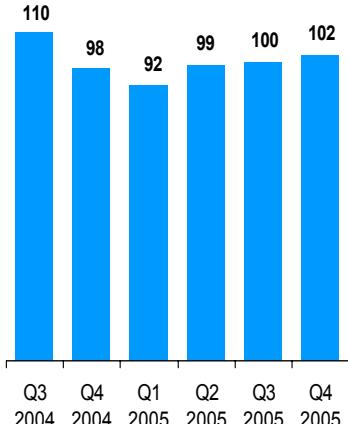
Kyivstar



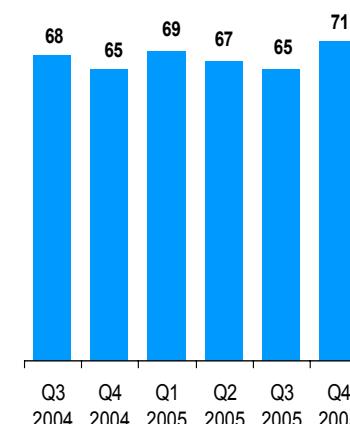
Pannon



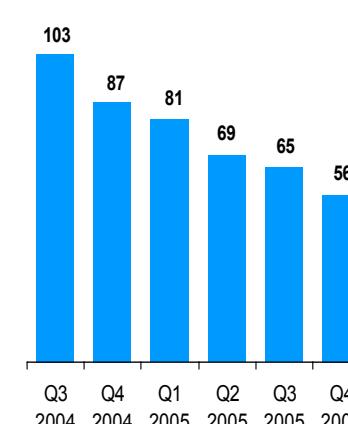
Digi.Com



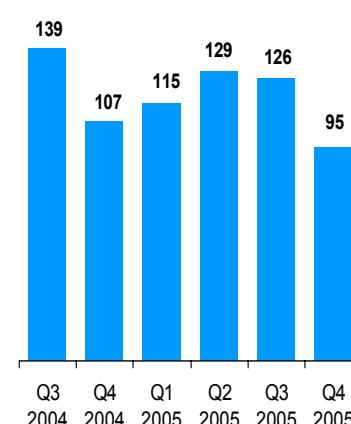
DTAC



GrameenPhone



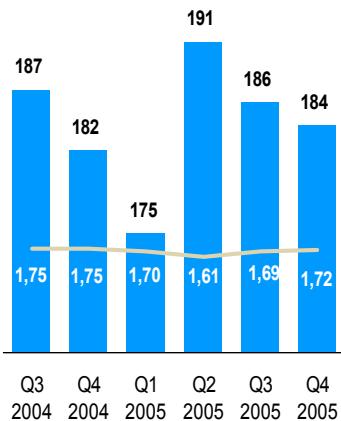
Promonte



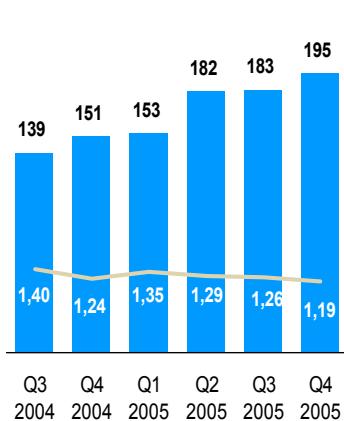
MoU/APPM development in Mobile Operations

MoU APPM (Local currency)

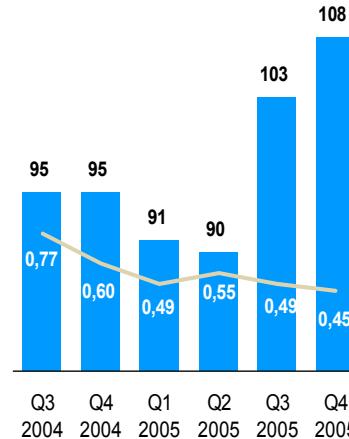
Telenor Mobil - Norway



Sonofon



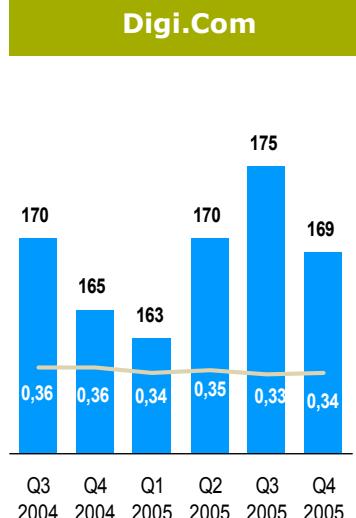
Kyivstar



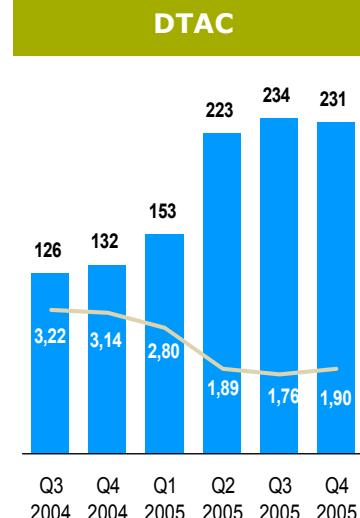
Pannon



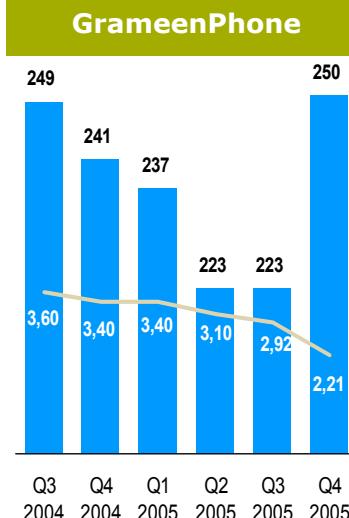
Digi.Com



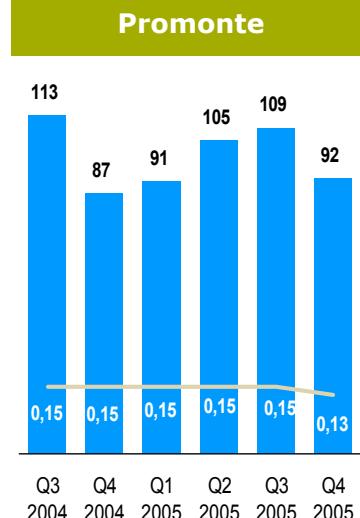
DTAC



GrameenPhone



Promonte



International mobile associates

(100% figures in NOK millions according to local GAAP)

| | Subscriptions ('000) ¹⁾ | | | Revenues YTD | | | EBITDA YTD ²⁾ | | | CAPEX YTD | | Net debt ³⁾ |
|-------------------------|------------------------------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|--------------------------|-----------------|-----------------------|-----------------|-----------------|------------------------|
| | Sept 30 2004 | Sept 30 2005 | %-change 2004/2005 | Sept 30 2004 | Sept 30 2005 | %-change 2004/2005 | Sept 30 2004 | Sept 30 2005 | %-change 2004/2005 | Sept 30 2004 | Sept 30 2005 | Sept 30 2005 |
| Europe | | | | | | | | | | | | |
| One (Austria) | 1 455 | 1 612 | 11 % | 4 491 | 3 985 | -11 % | 1 350 | 1 078 | -20 % | 402 | 321 | 5 207 |
| Russia | | | | | | | | | | | | |
| VimpelCom ⁴⁾ | 20 545 | 40 053 | 95 % | 10 252 | 14 652 | 43 % | 5 114 | 7 334 | 43 % | 5 353 | 5 993 | 12 674 |

1) Subscription figures based on companies own counting methods

2) EBITDA consists of earnings before interest, tax, depreciation and amortization excluding gains/(losses) from sales of fixed assets and operations

3) Net debt consists of long term and short term interest-bearing debt minus cash. Closing exchange rates used

4) VimpelCom CAPEX excludes acquisitions of new entities. 2004-figures are restated.



Net Interest-bearing debt in partly owned companies

| NOK million | Ownership interest | Q4 2005 | Q3 2005 | Q4 2004 |
|----------------------|--------------------|---------|---------|---------|
| DiGi.Com | 61.0% | -1,581 | -1,022 | 48 |
| DTAC | 69.3% | 6,529 | | |
| Kyivstar | 56.5% | 2,146 | 1,987 | 1,443 |
| GrameenPhone | 62.0% | 749 | 358 | -6 |
| EDB Business Partner | 51.8% | 449 | 705 | 628 |

